

A close-up photograph of a person's hand holding a dark blue pen with gold-colored accents, writing on a white document. The background is blurred, showing a person in a light blue shirt. A large, semi-transparent brown rectangle is overlaid on the left side of the image, containing the title and sub-header text.

Key Ratios and Selected Financial Information

For the period 31 March 2023 – 31 March 2025

 **nbs.co.nz**

NBS is not a registered bank

NBS
Banking for life

Contents

Selected Financial Information	Page 3
Key Ratios	Pages 3–4
How the Key Ratios Have Been Calculated	Pages 5–7
Trust Deed Restrictions	Page 8

Purpose of the Document

The information in this document forms part of NBS' current *Product Disclosure Statement (PDS)* in respect of unsecured deposits (Call and Term Deposits).

The PDS is available at disclose-register.companiesoffice.govt.nz or nbs.co.nz/about/documents-and-disclosures/annual-reports-and-disclosures

Selected Financial Information

This section on NBS' financial information provides information referred to under Section 5 of NBS' *Product Disclosure Statement*.

	As at and for the year ending		
	31/03/2025	31/03/2024	31/03/2023
Total assets*	1,119,451,423	1,137,356,463	1,139,035,099
Total liabilities*	1,018,872,690	1,035,880,814	1,028,502,765
Net profit (loss) after tax*	2,219,602	(5,771,279)	9,944,296
Net cash flows from operating activities*	12,948,210	74,843,909	18,306,299
Cash and cash equivalents*	239,689,869	304,019,102	160,805,654
Capital as calculated in accordance with the Deposit Takers (Credit Ratings, Capital Ratios and Related Party Exposures) Regulations 2010 ("2010 Regulations")	97,416,000	98,177,000	108,121,000

*As determined in accordance with *Generally Accepted Accounting Practice (GAAP)*.

Note: Financial information for each quarter following 31 March 2025 will be available at disclose-register.companiesoffice.govt.nz within 20 working days after the end of each quarter.

Key Ratios

NBS is required by law and its *Trust Deed* to meet certain financial requirements. The tables below show how NBS is currently meeting those requirements. These are minimum requirements. Meeting them does not mean that NBS is safe. The section on specific risks relating to NBS' creditworthiness sets out risk factors that could cause its financial position to deteriorate.¹

The information further below provides a breakdown of how the figures in the tables are calculated.

The full financial statements for NBS are available on the offer register at disclose-register.companiesoffice.govt.nz

Capital Ratio

	31/03/2025	31/03/2024	31/03/2023
NBS' capital ratio calculated in accordance with the 2010 Regulations	12.81%	12.29%	13.18%
Minimum capital ratio required by the <i>Trust Deed</i>	8.00%	8.00%	8.00%
Minimum capital ratio required by regulation 8(2) of the 2010 Regulations	8.00%	8.00%	8.00%

The capital ratio is a measure of the extent to which NBS is able to absorb losses without becoming insolvent. The lower the capital ratio, the fewer financial assets NBS has to absorb unexpected losses arising out of its business activities.

Over the three years reported, all Perpetual non-cumulative Preference Shares have full voting rights, as such their contribution towards NBS' capital is unrestricted.

¹ See section 6 of the PDS for the specific risks.

Related Party Ratio

	31/03/2025	31/03/2024	31/03/2023
Aggregate exposures to related parties calculated in accordance with the 2010 Regulations	0.70% of capital or \$683,000	2.27% of capital or 2,225,000	1.87% of capital or \$2,018,000
Maximum limit on aggregate exposures to related parties allowed by the <i>Trust Deed</i>	15%	15%	15%
Maximum limit on aggregate exposures to related parties allowed by regulation 23(3)(b) of the 2010 Regulations	15%	15%	15%

Related party exposures are financial exposures that NBS has to related parties. A related party is an entity that is related to NBS through common control or some other connection that may give the party influence over NBS (or NBS over the related party). These related parties include NBS directors and senior officers and their relatives.

Liquidity Ratio

	31/03/2025	31/03/2024	31/03/2023
Three month mismatch ratio			
Total liquid assets calculated in accordance with the <i>Trust Deed</i>	256,251,558	304,019,102	189,765,053
Three month deficit calculated in accordance with the <i>Trust Deed</i>	125,590,830	107,379,113	110,026,020
Minimum liquidity requirement stipulated by the <i>Trust Deed</i> (being 115% of the three month deficit calculated in accordance with the <i>Trust Deed</i>)	144,429,455	123,485,980	126,529,923
Surplus (deficit) of liquid assets above minimum requirements under the <i>Trust Deed</i>	111,822,103	180,533,122	63,235,130
Liquidity calculated in accordance with Clause 7.2(b)(iii) of the <i>Trust Deed</i> for proceeding three months	283% 312% 423%	392% 395% 437%	214% 225% 245%
Minimum liquidity requirements required under the <i>Trust Deed</i>	<p>Total liquid assets will not be less than 115% of the deficit (expressed as a positive number) arising from:</p> <ul style="list-style-type: none"> i) aggregate amount receivable by NBS in cash by way of principal and interest on all moneys due to NBS (excluding principal moneys from liquid assets) during the next three months, less ii) the total amount payable by NBS in cash by way of: <ul style="list-style-type: none"> a) 40% of principal moneys of debt securities payable during the next three months, and b) 40% of committed undrawn lending facilities 		

Liquidity requirements help to ensure that NBS has sufficient realisable assets on hand to pay its debts as they become due in the ordinary course of business. Failure to comply with liquidity requirements may mean that NBS is unable to repay investors on time, and may indicate other financial problems in its business.

How the Key Ratios Have Been Calculated

1. Capital Ratio

Capital			31/03/2025 (\$M)		31/03/2024 (\$M)		31/03/2023 (\$M)	
Retained earnings			49.939		50.836		59.351	
Fully paid Perpetual Preference Shares			49.621		49.621		50.121	
Reserves			1.019		1.019		1.060	
Total capital			100.579		101.476		110.532	
Regulatory deductions from capital								
Intangibles/deferred tax			3.163		3.299		2.411	
Net regulatory capital			(E) 97.416		(E) 98.177		(E) 108.121	
Exposures			(\$M)		(\$M)		(\$M)	
	LVR	Risk weighting	Value	Risk weighted exposures	Value	Risk weighted exposures	Value	Risk weighted exposures
Agriculture/farming								
Secured by 1st mortgage over rural land & buildings	<=70%	100%	58.972	58.972	52.789	52.789	60.183	60.183
Secured by 1st mortgage over rural land & buildings	>70% to <=100%	150%	4.639	6.958	10.373	15.560	7.840	11.760
			63.611	65.930	63.162	68.349	68.023	71.943
Property development								
Secured by 1st mortgage over land & buildings	<=60%	150%	28.703	43.054	24.623	36.935	39.027	58.540
Secured by 1st mortgage over land & buildings	>60% to <=100%	200%	-	-	8.221	16.442	-	-
			28.703	43.054	32.844	53.377	39.027	58.540
Other property (primary/commercial/industrial/retail property)								
Secured by 1st mortgage over land & buildings	<=70%	100%	102.177	102.177	100.285	100.285	118.722	118.722
Secured by 1st mortgage over land & buildings	>70% to <=100%	150%	27.567	41.351	26.653	39.979	-	-
			129.744	143.528	126.938	140.264	118.722	118.722
Residential mortgages (owner occupied and investment)								
Secured by 1st mortgage over land & buildings	<=70%	35%	432.677	151.437	438.093	153.332	457.653	160.179
Secured by 1st mortgage over land & buildings	>70% to <=80%	50%	69.494	34.747	71.872	35.936	84.322	42.161
Secured by 1st mortgage over land & buildings	>80% to <=90%	100%	2.560	2.560	0.954	0.954	2.846	2.846

Secured by 1st mortgage over land & buildings	>90% to <=100%	125%	-	-	-	-	0.825	1.031
Secured by 1st mortgage over land & buildings	>100%	150%	-	-	-	-	0.666	0.999
Mortgage insured by Kāinga Ora	Any	20%	8.796	1.759	10.776	2.155	13.017	2.603
			513.527	190.503	521.695	192.377	559.329	209.819
Consumer loans – to individuals with loan balances less than \$40,000								
Secured by a PPSR charge over a motor vehicle/boat	Any	100%	8.574	8.574	18.944	18.944	33.547	33.547
Secured by a PPSR charge over any other asset	Any	100%	1.106	1.106	0.920	0.920	0.886	0.886
Unsecured	Any	150%	0.399	0.599	0.485	0.728	0.177	0.266
			10.079	10.279	20.349	20.592	34.610	34.699
All other loans								
Secured by a PPSR charge over a motor vehicle/boat	<=70%	100%	4.412	4.412	9.407	9.407	11.202	11.202
Secured by a PPSR charge over a motor vehicle/boat	>70%	150%	3.625	5.438	7.748	11.622	23.068	34.602
Secured by a PPSR charge over an asset not a motor vehicle/boat	Any	150%	34.675	52.012	34.090	51.135	28.022	42.033
Other security	Any	200%	0.282	0.564	-	-	-	-
Unsecured	Any	200%	0.236	0.472	0.515	1.030	2.744	5.488
			43.230	62.898	51.760	73.194	65.036	93.325
Total net loan book (after provisions, deductions and deposit set-offs)			788.894	516.192	816.748	548.153	884.747	587.048
Value of qualifying deposits used as set-off against loans			3.744	-	2.682	-	3.466	-
Cash	0%		2.403	-	2.106	-	2.430	-
New Zealand registered bank deposits and securities	20%		311.909	62.382	301.913	60.382	230.088	46.017
Trade and receivables	350%		1.437	5.030	1.774	6.209	0.085	0.298
Operating leases	175%		1.599	2.798	2.028	3.549	1.919	3.358
Fixed assets	350%		4.472	15.652	4.794	16.779	5.098	17.843
Intangibles	0%		3.163	-	3.299	-	2.411	-
All other assets	350%		1.830	6.405	2.012	7.042	1.659	5.807
Off balance sheet items	100%		-	0.794	-	0.740	-	2.817
Total assets			(A) 1119.451	(B) 609.253	(A) 1137.356	(B) 642.854	(A) 1131.903	(B) 663.188
Market and operational risk requirement	(A+B)/2 x 0.175		(C)	151.262	(C)	155.768	(C)	157.070
Total exposures	B+C		(D)	760.515	(D)	798.622	(D)	820.258
Capital ratio as at 31 March	E/D			12.81%		12.29%		13.18%

2. Related Party Ratio

	31/03/2025	31/03/2024	31/03/2023
Regulatory capital (capital less intangible assets) (A)	97,416,000	98,177,000	108,121,000
Related party loans (B)	683,000	2,225,000	2,018,000
Related party loans as a % of capital (C= B/A)	0.70%	2.27%	1.87%

3. Liquidity Ratio

		31/03/2025	31/03/2024	31/03/2023
		April through June	April through June	April through June
Total liquid assets (A)		256,251,558	304,019,102	189,765,053
Total of expected inflows April through June	sum B=M	42,612,525	46,505,159	47,296,598
Total of principal of securities payable April through June	sum C=N	324,090,805	275,428,507	258,696,855
Total committed undrawn lending facilities	(G)	96,417,583	109,282,172	134,609,689
40% of principal moneys due and 40% of committed undrawn lending facilities	(N+G) x 40%=O	168,203,355	153,884,272	157,322,618
Three month deficit	M-O=P	125,590,830	107,379,113	110,026,020
Minimum liquidity requirement (being 115% of the three month deficit)	Q = P x 115%	144,429,455	123,485,980	126,529,923
Surplus of liquid assets above the minimum requirements	R=A-Q	111,822,103	180,533,122	63,235,130

		31/03/2025			31/03/2024			31/03/2023		
		April 2025	May 2025	June 2025	April 2024	May 2024	June 2024	April 2023	May 2023	June 2023
Total liquid assets (A)		256,251,558	256,251,558	256,251,558	304,019,102	304,019,102	304,019,102	189,765,053	189,765,053	189,765,053
Plus:										
All expected inflows due within each month	(B)	16,881,536	13,426,401	12,304,588	10,439,546	20,152,912	15,912,701	13,057,285	18,655,025	15,584,288
Less:										
Principal of the securities payable during the next three months	(C)	142,560,349	115,635,849	65,894,607	85,609,945	108,245,602	81,572,960	90,461,085	95,575,935	72,659,835
40% of term deposits due within each month	D=C x 40%	57,024,140	46,254,340	26,357,843	34,243,978	43,298,241	32,629,184	36,184,434	38,230,374	29,063,934
Committed undrawn lending facilities										
Flexible facilities	(E)	52,604,515	52,604,515	52,604,515	41,913,756	41,913,756	41,913,756	53,456,200	53,456,200	53,456,200
Loans approved but undrawn	(F)	43,813,068	43,813,068	43,813,068	67,368,416	67,368,416	67,368,416	81,153,489	81,153,489	81,153,489
	G=E+F	96,417,583	96,417,583	96,417,583	109,282,172	109,282,172	109,282,172	134,609,689	134,609,689	134,609,689
40% of committed undrawn lending facilities	H=G x 40%	38,567,033	38,567,033	38,567,033	43,712,869	43,712,869	43,712,869	53,843,876	53,843,876	53,843,876
Mismatch dollar amount	I=B- D-H	(78,709,637)	(71,394,972)	(52,620,288)	(67,517,301)	(66,858,198)	(60,429,352)	(76,971,025)	(73,419,225)	(67,323,522)
115%	J=I x 115%	(90,516,083)	(82,104,218)	(60,513,331)	(77,644,896)	(76,886,928)	(69,493,755)	(88,516,679)	(84,432,109)	(77,422,050)
Available liquidity	K=A-J	165,735,475	174,147,340	195,738,227	226,374,206	227,132,174	234,525,347	101,248,374	105,332,944	112,343,003
Liquidity as a % of deficit	L=A/J	283%	312%	423%	392%	395%	437%	214%	225%	245%

Trust Deed Restrictions

NBS is required to disclose any terms of the *Trust Deed* that impose any financial covenant, any restrictions on NBS' ability to borrow and any prohibitions or restrictions on NBS' ability to enter into transactions with any of its associated persons.

Under its *Trust Deed*, NBS covenants to the supervisor that:

- a) NBS will not borrow money or lend other than as permitted by the *Trust Deed* and the NBS Rules.
- b) NBS must not at any time permit its total liabilities to exceed 95% of its total tangible assets.
- c) NBS will not, without the prior written consent of its supervisor, issue any debt securities while it is in breach of either the *Trust Deed* or the *Financial Markets Conduct Act 2013*.
- d) NBS will not create or attempt to create or permit to subsist any security interests over any of its assets other than a permitted security interest.
- e) NBS will not at any time permit the aggregate indebtedness secured by permitted security interest to exceed 1% of its total tangible assets.
- f) NBS will not enter into any guarantee for an unlimited amount.
- g) NBS will not purchase any assets or services from, or dispose of any assets or provide any services to, any associated person other than for full market value, on an arms-length basis and in the ordinary course of business.
- h) NBS will maintain a minimum capital ratio (as defined by the *2010 Regulations*) of 8% (this rises to a minimum capital ratio requirement of 10%, for as long as NBS has no credit rating from an approved rating agency).
- i) NBS will not have a maximum aggregate exposure to related parties exceeding 15% of NBS' capital.
- j) NBS will not at any time permit the amount owing to it under any credit facilities by a borrower or related group of borrowers to exceed the greater of:
 - i) 35% of capital calculated in accordance with the *2010 Regulations*, or
 - ii) 5% of total tangible assets.
- k) NBS will maintain its liquid assets at an amount which is no less than 115% of any deficit arising from:
 - i) The aggregate amount receivable by NBS in cash by way of principal and interest on all moneys due to NBS (excluding, for the avoidance of doubt, any such principal money from liquid assets) during the next three months (based on contractual maturities); less
 - ii) The aggregate of the total amount payable by NBS in cash by way of:
 - a) 40% of the principal of deposits payable during the next three months (based on contractual maturities); and
 - b) 40% of NBS' committed undrawn lending facilities.

The full text of these provisions are set out in NBS' *Trust Deed*, which can be accessed on the Disclose Register. Expressions used above are defined in the *Trust Deed*.

Nelson

111 Trafalgar Street
P: 03 548 2164
E: nelson@nbs.co.nz

Westport

192 Palmerston Street
P: 03 788 8177
E: westport@nbs.co.nz

Richmond

209 Queen Street
P: 03 543 9391
E: richmond@nbs.co.nz

Greymouth

74 Mackay Street
P: 03 768 9016
E: greymouth@nbs.co.nz

Motueka

185 High Street
P: 03 528 1111
E: motueka@nbs.co.nz

Tākaka

41 Commercial Street
P: 03 525 6200
E: takaka@nbs.co.nz

Murchison

32 Waller Street
P: 03 523 1000
E: murchison@nbs.co.nz

Ashburton

Murney Main
Cnr Burnett & East Street
P: 03 307 6380
E: ashburton@nbs.co.nz



Head Office 111 Trafalgar Street, Nelson
Post PO Box 62, Nelson 7040 **Freephone** 0800 101 700 **Email** info@nbs.co.nz

NBS | nbs.co.nz | NBS is not a registered bank