

# 2013

ANNUAL REPORT

**AC·U·MEN:**

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**NOUN. KEEN INSIGHT**

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**SHREWDNESS:**

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**KNOWLEDGE AND**

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**ABILITY TO MAKE**

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**PROFITABLE BUSINESS**

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**DECISIONS.**

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**SEE ALSO:**

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**NELSON BUILDING SOCIETY**

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**FINANCIAL STRATEGY.**

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# The 151st Annual Report of the Nelson Building Society

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<b>Directors</b>	T N Cameron (Chairman) G R Dayman (Deputy Chairman) P J Robson P A Bell J C Taylor
<b>General Manager</b>	K J Beams
<b>Secretary</b>	A J Cadigan
<b>Solicitor</b>	Glasgow Harley
<b>Banker</b>	Westpac
<b>Auditor</b>	Deloitte
<b>Head Office</b>	111 Trafalgar Street PO Box 62 Nelson 7010

## Notice Of Annual General Meeting

Notice is hereby given that the One Hundred and Fifty First Annual General Meeting of Shareholders of the Nelson Building Society will be held at The Nelson Building Society, 111 Trafalgar Street, Nelson on Wednesday 26th June 2013 at 5.30pm.

## Business

1. To receive the Director's Report and Statement of Accounts.
2. To appoint the Auditors for the ensuing year and fix their remuneration
3. General Business.

## Proxies

A member entitled to vote is entitled to appoint one proxy who need not be a member of the Society to attend and vote instead. Proxies shall be deposited with the Society not less than 72 hours before the meeting. Proxy forms are available at the Society's office during normal business hours.

A J Cadigan  
**Secretary**

## Chairman of Directors' & General Manager's Report 2013

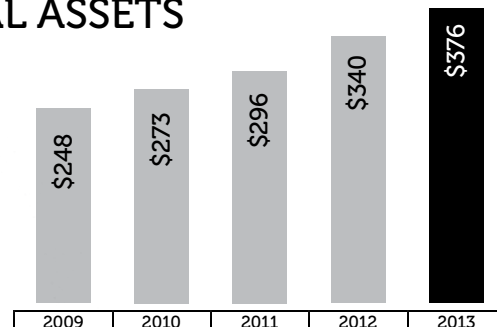
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It is our pleasure to report another year of 10% plus growth in Assets, in what is an extremely competitive banking environment. NBS remains competitive in the mortgage market by having decision makers at branch level and by offering flexible loan options, while many of our main bank competitors see the need to offer significant giveaways in order to do business in the mortgage market.



### TOTAL ASSETS

(Million)



### PROFIT

(Surplus Before Tax)

**\$2.14**  
MILLION

The profit for the year to 31st March 2013 was in excess of our budgeted objective. During the year NBS opened a new Branch in Ashburton and followed our usual plan for branch set up, by appointing skilled and well connected people where good business growth prospects exist. Mid Canterbury has been identified nationally as a definite growth area and has received genuine spin off from the Christchurch rebuild.

NBS has had continued excellent success from our Branch network which has driven Asset growth.

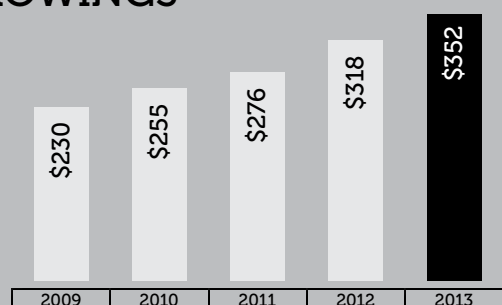
Looking to the future, our Capital base continues to struggle to keep pace with our consistent growth over the last decade. Accordingly the Board and General Manager are ever mindful of the consolidation of the NBDT's (non bank deposit takers) segment of the banking market i.e. Credit Unions and other Mutual Building Societies.

Compliance requirements are ongoing at NBS, with the AML/CFT (anti-money laundering/ countering financing of terrorism) changes becoming Law in June 2013. RBNZ has issued a discussion paper for NBDT's and has asked for submissions which could effect financial ratios and reporting lines going forward. NBS will be making a submission along with other mutual organisations.

While we believe the immediate rules and regulations imposed by the Reserve Bank are achievable, we remain vigilant in monitoring our immediate and future compliance requirements. Being a small player in a big market we must continue to explore all potential opportunities that may arise to improve our Capital position and secure the long term viability of New Zealand's Oldest Building Society.

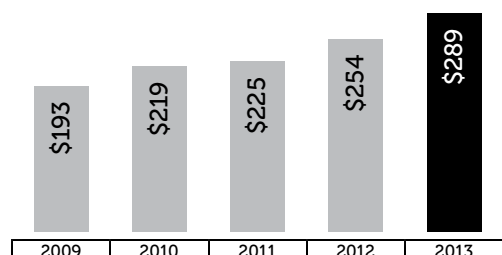
## BORROWINGS

(Million)



## ADVANCES

(Loans and Receivables. Million)



We extend once again a big thank you to our staff and management for their commitment and achievements in delivering our mutual banking model to you, our loyal customers.

The Directors who retire by rotation are Messrs Paul Bell and Craig Taylor. Both are eligible for re-election without nomination, and as such we declare them re-elected.

Trevor Cameron  
Chairman

Ken Beams  
General Manager

**COM·MU·NI·TY:**

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**NOUN. A GROUP**

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**WHOSE MEMBERS RESIDE**

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**IN A SPECIFIC LOCALITY**

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**AND HAVE A COMMON**

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**CULTURAL AND**

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**HISTORICAL HERITAGE.**

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**SEE ALSO;**

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**NELSON BUILDING SOCIETY**

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**COMMUNITY INVOLVEMENT.**

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180 Youth Group Stoke, A&P Show, Abbeyfield, Amateur Swimming, Annesbrook Community Church, Ashburton Golf, Bayleys Real Estate, Belgrove Tavern, Birchwood Kindergarten, Breast Cancer, Bridge Valley Adventure Centre, Brooklands School, Buller A&P Show, Buller Board Riders, Buller District Council, Buller RFU, Buller Womens Health, Celtic Squash, Citizen's Band Inc, City of Nelson Civic Trust, Coast/Buller Timber, Collingwood Area School, Collingwood Fireworks, Collingwood Food Fair, Dancesport Nelson, Dovedale Fair, Enner Glynn School, Fifeshire Foundation, Football Club Nelson, Golden Bay A&P Show, Golden Bay Associated Football Club, Golden Bay Bridge, Golden Bay Community Childrens Fest, Golden Bay Eco fest Expo, Golden Bay Mountain Bike Club, Golden Bay Pony Club, Golden Bay Swimming, Golden Bay Tennis Club, Golden Kids, Greenacres Golf, Greymouth Golf, Greymouth Squash, Greypower, Grosvenor Golden Girls, Haven Sports Trust, Headingly Centre, Hope Indoor Bowls, Hope School, Hope Tennis, Huia JAB Rugby, Huia Rugby Football Club, Impact Youth Trust, JAB Rugby – Westport, Kaiteriteri Mountain Bike Park, Karamea Medical Trust, Karoro Bowling Club, Karoro Hockey, Mahana School, Mapua Bowling Club, Mapua Community Church, Mapua Easter Fair, Mapua Football Club, Mapua Probus, Mapua Spring Fling, March Fest, Mike's Sevens, Milnthorpe, Moto X Events, Motueka BNI, Motueka Brass Band, Motueka Christmas in the Park, Motueka District Brass Inc, Motueka Fire Brigade, Motueka Golf, Motueka High School, Motueka Online, Motueka Recreation Centre, Motueka Riding for Disabled, Motueka RSA, Motueka South School, Motueka Veteranettes Leisure Marching, Murchison A&P Show, Murchison Area School, Murchison Bowling Club, Murchison Pony Club, Nelson Bays Volleyball, Nelson A&P Show, Nelson Badminton, Nelson Basketball, Nelson Bays Squash, Nelson Bays Volleyball, Nelson Bowling Club, Nelson Chamber of Music, Nelson College for Girls, Nelson College Old Boys, Nelson Croquet, Nelson Dog Training, Nelson Events, Nelson Football Club, Nelson Golf, Nelson Harness Racing, Nelson Horse & Pony, Nelson Indoor Bowls, Nelson LVA, Nelson Motor Cycle Club, Nelson Mountain Biking, Nelson Performing Arts, Nelson Repertory Theatre, Nelson Rowing, Nelson RSA, Nelson Softball, Nelson Squash, Nelson Veterans Tennis, Nelson Volleyball, Nelson Underwater Hockey, Ngatamoti School, Ngawhatu Bowling Club, NZ Labour Party, Paula's PreSchool, PowerSigns, Puramahoi Hall, Rangers Rugby Club, Reefton Golf Club, Richmond Bowling Club, Richmond Contract Bridge, Richmond Rabbits League, Richmond Rodeo, Richmond Santa Parade, Richmond Touch, Ride the Rakaia, Riwaka Rugby, Rudolf Steiner School, Runanga Playcentre, Sarau Festival, Senior Net, Soccer Nelson, SPCA Motueka, Special Olympics, St Peter Channel, St Thomas' Youth Group, Star Indoor Bowls, Stoke Bowling Club, Stoke Eagles Softball, Stoke Hockey, Stoke Netball, Stoke Rugby JAB 7's, Stoke School, Stoke Sports Club, Street Ambassadors, Tahuna Bowls, Tahunanui School, Takaka Athletics, Takaka Bowling Club, Takaka Dog Trials, Takaka Golf Club, Takaka Junior Hockey, Takaka Netball, Takaka Riding for Disabled, Takaka Rugby Football Club, Takaka Squash, Takaka Volunteer Fire Brigade, Tapawera Show, Tasman Bay Christian School, Tasman Golf, Tasman Rugby, Tasman Tennis, Tasman Wheelers, Teapot Valley Christian Camp, Top of the South Blokart Club, Top Team Murchison, U65kg Rugby, U11 Rugby, Uniquely Nelson, United Church, Upper Moutere School, Village Theatre, Waimea College 1st XV, Waimea College, Waimea Old Boys Rugby, Wakatu Riding for Disabled, Wakefield Football Club, West Coast Netball, Westland Mountain Bike Club, Whenua Iti, White Star Rugby, Westport A&P Show, Westport Homebuilders, Westport Tennis & Squash, Westport Trotting Club.

# \$400,000

**TOTAL COMMUNITY SUPPORT FOR THE YEAR**

**INCLUDING CASH SPONSORSHIP, NBS COMMUNITY VEHICLES,  
NBS MARQUEES & NBS INFLATABLE  
192 GROUPS SUPPORTED**

# Independent Auditor's Report

To The Members of Nelson Building Society

**Deloitte.**

## Report on the Financial Statements

We have audited the financial statements of Nelson Building Society on pages 7 to 32, which comprise the statement of financial position as at 31 March 2013, statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

This report is made solely to the Society's Members, as a body, in accordance with Section 101(1) of the Building Societies Act 1965. Our audit has been undertaken so that we might state to the Society's Members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Society's Members as a body, for our audit work, for this report, or for the opinions we have formed.

## Board of Directors' Responsibility for the Financial Statements

The Board of Directors are responsible for the preparation of financial statements, in accordance with generally accepted accounting practice in New Zealand and that give a true and fair view of the matters to which they relate, and for such internal control as the Board of Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibilities

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing and International Standards on Auditing (New Zealand). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of financial statements that give a true and fair view of the matters to which they relate in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates, as well as the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Our firm carries out other assignments for Nelson Building Society in the area of taxation advice, reporting to trustee and assurance services in relation to the annual return and prospectus. In addition to this, principals and employees of our firm deal with Nelson Building Society on normal terms within the ordinary course of trading activities of the business of Nelson Building Society. The firm has no other relationship with, or interests in, Nelson Building Society.

## Opinion

In our opinion, the financial statements on pages 7 to 32:

- comply with generally accepted accounting practice in New Zealand;
- comply with International Financial Reporting Standards; and
- give a true and fair view of the financial position of Nelson Building Society as at 31 March 2013, and its financial performance and its cash flows for the year ended on that date.

## Report on Other Legal and Regulatory Requirements

We also report in accordance with section 16 of the Financial Reporting Act 1993. In relation to our audit of the financial statements for the year ended 31 March 2013:

- we have obtained all the information and explanations we have required
- in our opinion proper accounting records have been kept by Nelson Building Society as far as appears from our examination of those records.



Chartered Accountants

28 May 2013

CHRISTCHURCH, NEW ZEALAND

This audit report relates to the financial statements of Nelson building Society for the year ended 31 March 2013 included on Nelson Building Society's website. The Directors are responsible for the maintenance and integrity of Nelson Building Society's website. We have not been engaged to report on the integrity of Nelson Building Society's website. We accept no responsibility for any changes that may have occurred to the financial statements since they were initially presented on the website. The audit report refers only to the financial statements named above. It does not provide an opinion on any other information which may have been hyperlinked to/ from these financial statements. If readers of this report are concerned with the inherent risks arising from electronic data communication they should refer to the published hard copy of the audited financial statements and related audit report dated 31 May 2013 to confirm the information included in the audited financial statements presented on this website. Legislation in New Zealand governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.



# Statement of Comprehensive Income

For The Year Ended 31 March 2013

	Year to 31/03/2013 \$	Year to 31/03/2012 \$
<b>Income</b>		
<b>Income Received From:</b>		
Income from Mortgages & Personal Loans	18,615,050	16,724,822
Income from Consumer Lending	1,381,311	1,235,353
Income from Bank Deposits, Investments & Debentures	3,169,107	3,462,505
<b>Interest Income</b>	<b>23,165,468</b>	<b>21,422,680</b>
<b>Deduct Finance Costs</b>		
<b>Interest Incurred on:</b>		
Interest on Term & Call Deposits	(14,176,872)	(13,509,238)
Interest on Consumer Lending	(418,489)	(357,922)
	<b>(14,595,361)</b>	<b>(13,867,160)</b>
<b>Net Interest Income</b>	<b>8,570,107</b>	<b>7,555,520</b>
<b>Add - Other Income</b>		
Bad Debts Recovered	20,578	16,395
Transaction & Service Fees	568,153	584,966
Other Income	195,684	127,414
Profit on Sale of Investment Property	-	221,654
Rental Income on Investment Property	-	100,046
	<b>784,415</b>	<b>1,050,475</b>
<b>Gross Contribution From Activities</b>	<b>9,354,522</b>	<b>8,605,995</b>
<b>Deduct Overhead Expenses</b>		
PIE Management Fee	-	(2,858)
Auditors Audit Fees	(58,000)	(55,775)
Prospectus, Trust Deed and Annual Return	(11,212)	(10,713)
Taxation	(14,319)	(14,421)
Administration Expenses	(2,816,117)	(2,615,635)
Amortisation & Depreciation	(558,865)	(513,719)
Directors Fees	(148,000)	(115,000)
Operating Lease Costs	(248,055)	(193,717)
Personnel Costs	(2,827,468)	(2,316,370)
Provision for Credit Impairment	(277,381)	(268,462)
Sponsorship	(252,069)	(248,955)
<b>Total Expenses</b>	<b>(7,211,486)</b>	<b>(6,355,625)</b>
<b>Surplus Before Taxation</b>	<b>2,143,036</b>	<b>2,250,370</b>
Income Tax Expense	(608,624)	(578,124)
<b>Net Surplus For The Year</b>	<b>1,534,412</b>	<b>1,672,246</b>
<b>Total Comprehensive Income For The Year</b>	<b>1,534,412</b>	<b>1,672,246</b>

The Notes to the Financial Statements (pages 12 to 32) form part of and should be read in conjunction with these financial statements.

## Statement of Changes in Equity

For The Year Ended 31 March 2013

	Share Capital	Reserves	Retained Earnings	Total
<b>Balance at 1 April 2011</b>	<b>8,252,500</b>	<b>1,000,610</b>	<b>9,159,640</b>	<b>18,412,750</b>
Net Profit and Total Comprehensive Income	-	-	1,672,246	1,672,246
Shares Issued	1,654,000	-	-	1,654,000
Shares Redeemed	(1,300,000)	-	-	(1,300,000)
Dividends Paid	-	-	(404,038)	(404,038)
<b>Balance at 31 March 2012</b>	<b>8,606,500</b>	<b>1,000,610</b>	<b>10,427,848</b>	<b>20,034,958</b>
Net Profit and Total Comprehensive Income	-	-	1,534,412	1,534,412
Shares Issued	950,000	-	-	950,000
Shares Redeemed	(120,000)	-	-	(120,000)
Dividends Paid	-	-	(398,584)	(398,584)
<b>Balance at 31 March 2013</b>	<b>9,436,500</b>	<b>1,000,610</b>	<b>11,563,676</b>	<b>22,000,786</b>

### Approval of Financial Statements for the Year Ended 31 March 2013

#### Authorised for Issue

The Directors authorised the issue of these financial statements on 28 May 2013.

#### Approval by Directors

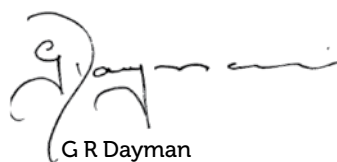
The Directors are pleased to present the financial statements of Nelson Building Society for the year ended 31 March 2013.



**K J Beams**  
General Manager



**T N Cameron CA**  
Chairman of Directors



**G R Dayman**  
Deputy Chairman of Directors

# Statement of Financial Position

As at 31 March 2013

		As at 31/03/2013 \$	As at 31/03/2012 \$
<b>Assets</b>			
Cash and Cash Equivalents	Note 3	34,707,452	28,362,493
Term Deposits		47,498,646	45,886,456
Trade Receivables	Note 9	21,675	26,086
Prepayments		636,561	628,655
Investments	Note 5	1,000,000	7,264,947
<b>Loans and Receivables</b>	Note 4		
Mortgages		279,162,139	245,708,683
Personal Loans		816,743	487,852
Consumer Lending		9,367,845	8,518,445
Less Provision for Credit Impairment	Note 7	(400,000)	(330,000)
<b>Property</b>			
Investment Property	Note 10	-	-
Property, Plant & Equipment	Note 11	3,284,263	3,302,110
<b>Intangible Assets</b>			
Software	Note 12	108,165	59,340
		<b>376,203,489</b>	<b>339,915,067</b>
<b>Liabilities</b>			
Employee Entitlements		198,175	182,711
Trade and Other Payables		1,048,126	999,845
Current Tax Liabilities	Note 2	171,385	274,998
Borrowings	Note 18	352,562,184	318,192,048
Deferred Taxation	Note 13	222,833	230,507
		<b>354,202,703</b>	<b>319,880,109</b>
<b>Net Assets</b>		<b>22,000,786</b>	<b>20,034,958</b>
<b>Equity</b>			
Share Capital	Note 15	9,436,500	8,606,500
Retained Earnings	Note 16	11,563,676	10,427,848
Revaluation Reserve	Note 17	1,000,610	1,000,610
<b>Attributable to Members of the Society</b>		<b>22,000,786</b>	<b>20,034,958</b>

The Notes to the Financial Statements (pages 12 to 32) form part of and should be read in conjunction with these financial statements.

# Statement of Cash Flows

For The Year Ended 31 March 2013

		Year to 31/03/2013 \$	Year to 31/03/2012 \$
<b>Cash Flows From Operating Activities</b>			
<b>Cash was provided from:</b>			
Interest Received		23,165,468	21,422,680
Fees, Rents and Commissions		784,415	828,821
		<u>23,949,883</u>	<u>22,251,501</u>
<b>Cash was disbursed to:</b>			
Interest Paid		(14,595,361)	(13,867,160)
Operating Expenses		(6,522,371)	(5,536,495)
Income Taxes Paid	Note 2	(719,911)	(552,147)
		<u>(21,837,643)</u>	<u>(19,955,802)</u>
<b>Net Cash Flows From Operating Activities before changes in Operating Assets</b>		<b>2,112,240</b>	<b>2,295,699</b>
Redemption of Loans and Receivables		66,126,863	66,223,356
Issuance of Loans and Receivables		(100,758,610)	(95,831,995)
Net Increase in Borrowings		34,370,136	41,833,059
<b>Net Cash Flows From Operating Activities</b>		<b>1,850,629</b>	<b>14,520,119</b>
<b>Cash Flows From Investing Activities</b>			
<b>Cash was provided from:</b>			
Sale Proceeds from Investment Property		-	2,121,654
Redemption of Investments		6,264,947	-
		<u>6,264,947</u>	<u>2,121,654</u>
<b>Cash was disbursed to:</b>			
Property, Plant & Equipment	Note 11	(485,542)	(576,349)
Intangible Assets	Note 12	(104,301)	(38,423)
Purchase of Investments		-	(1,156,110)
Term Deposits		(1,612,190)	(28,366,937)
		<u>(2,202,033)</u>	<u>(30,137,819)</u>
<b>Net Cash Flows from (used in) Investing Activities</b>		<b>4,062,914</b>	<b>(28,016,165)</b>
<b>Cash Flows From Financing Activities</b>			
<b>Cash was provided from:</b>			
Issue of Shares	Note 15	950,000	1,654,000
		<u>950,000</u>	<u>1,654,000</u>
<b>Cash was disbursed to:</b>			
Dividends Paid	Note 16	(398,584)	(404,038)
Redemption of Shares	Note 15	(120,000)	(1,300,000)
<b>Net Cash Flows from (used in) Financing Activities</b>		<b>431,416</b>	<b>(50,038)</b>
Increase/(Decrease) in Cash Held		6,344,959	(13,546,084)
Add Opening Cash and Cash Equivalents		28,362,493	41,908,577
<b>Closing Cash and Cash Equivalents</b>		<b>34,707,452</b>	<b>28,362,493</b>

The Notes to the Financial Statements (pages 12 to 32) form part of and should be read in conjunction with these financial statements.



## Statement of Cash Flows

For The Year Ended 31 March 2013

	Year to 31/03/2013 \$	Year to 31/03/2012 \$
<b>Reconciliation Of Net Surplus To Cash Flows From Operating Activities</b>		
<b>Net Surplus</b>	1,534,412	1,672,246
<b>Non Cash Items</b>		
Deferred Taxation	(7,674)	(92,553)
Depreciation and Amortisation	558,865	513,719
Loss on Disposal of Assets	-	7,950
Net Gain on Sale of Investment Property	-	(221,654)
Increase/(Decrease) in Provision for Credit Impairment	70,000	100,000
	621,191	307,462
<b>Movement in Working Capital</b>		
Increase/(Decrease) in Trade and Other Payables	48,281	(4,048)
Increase/(Decrease) in Taxation Payable	(103,613)	124,624
(Increase)/Decrease in Trade Receivables	4,411	909
(Increase)/Decrease in Prepayments	(7,906)	184,809
Increase/(Decrease) in Employee Entitlements	15,464	9,697
Issuance in Loans and Receivables	(100,758,610)	(95,831,995)
Redemption in Loans and Receivables	66,126,863	66,223,356
Increase in Borrowings	34,370,136	41,833,059
	(304,974)	12,540,411
<b>Net Cash Flows from Operating Activities</b>	<b>1,850,629</b>	<b>14,520,119</b>

The Notes to the Financial Statements (pages 12 to 32) form part of and should be read in conjunction with these financial statements.

# Notes to the Financial Statements

For The Year Ended 31 March 2013

## Summary of Significant Accounting Policies Statement Of Compliance

Nelson Building Society (the Society) is a profit-oriented mutual entity incorporated in New Zealand under the Building Societies Act 1965. The Society is a financial institution which takes deposits and provides banking type services to the community. Banking services include personal and commercial loans, investments, mortgages and online and telephone banking.

The financial statements have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand ('NZ GAAP') and the Financial Reporting Act 1993. They comply with the New Zealand equivalents to International Financial Reporting Standards ('NZ IFRS') and other applicable reporting standards as appropriate for profit-orientated entities. The financial statements comply with International Financial Reporting Standards ('IFRS').

The Society is an issuer as defined in the Financial Reporting Act 1993.

The financial statements were authorised by the directors on 28 May 2013.

## Basis Of Preparation

The financial statements have been prepared on the general principles of historical cost accounting, as modified by the revaluation of certain assets. The going concern concept and the accrual basis of accounting have been adopted. Cost is based on the fair value of the consideration given in exchange for assets. Accounting policies are selected and applied in a manner which ensures that the resulting financial information satisfies the concepts of relevance and reliability, thereby ensuring that the substance of the underlying transactions or other events is reported.

## Presentation Currency

The amounts contained in the financial statements are presented in New Zealand dollars, unless otherwise stated.

## Principal Activities

The Society's principal activities during the year were:

- Receiving deposits for investments.
- Providing personal banking services including current accounts, personal loans, mortgages and credit card facilities.

## Particular Accounting Policies

### i. Revenue Recognition

Revenue is recognised to the extent that it is probable that economic benefits will flow to the Society and that revenue can be reliably measured. The principle sources of revenue are interest income, fees and commissions.

#### • Interest Income

Interest income for all instruments measured at amortised cost is recognised in profit or loss as it accrues using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument, or where appropriate, a shorter period, to the net carrying amount of the financial asset or liability initially recognised. When calculating the effective interest rate, cash flows are estimated based upon contractual terms and behavioural aspects of the financial instrument (e.g. prepayment options), but do not consider future credit losses. The calculation includes all fees paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

#### • Leases as Lessor

Operating lease rentals are included in the Profit or Loss on a systematic basis over the lease term. Gross operating lease income comprises amounts received under the lease contracts.

#### • Fee and Commission Income

Fees and commissions are generally recognised on an accrual basis over the period during which the service is performed. However all fees related to the successful origination or settlement of a loan (together with the related direct costs) are deferred and are recognised as an adjustment to the effective interest rate on the loan.

#### • Gain or Loss on Sale of Property, Plant and Equipment and Investment Property

The gain or loss arising on the disposal or retirement of an asset is determined as the difference between the sale proceeds and the carrying amount of the asset and is recognised as other income.

### ii. Expense Recognition

#### • Interest Expense

Interest expense, including premiums or discounts and associated issue expenses incurred on the issue of securities is recognised in the Profit or Loss for all financial liabilities measured at amortised cost using the effective interest method.

#### • Losses on Loans and Receivables Carried at Amortised Cost

The charge recognised in the Profit or Loss for losses on loans and receivables carried at amortised cost reflects the provisions for individually assessed and collectively assessed loans, write offs and recoveries of losses previously written off.

# Notes to the Financial Statements

For The Year Ended 31 March 2013

## • Leasing

Operating lease payments are recognised in the Profit or Loss as an expense on a straight-line basis over the lease term unless another systematic basis is more representative of the time pattern of the benefit received.

## • Commissions and Other Fees

External commissions and other costs paid to acquire mortgage loans through brokers are deferred and are recognised as an adjustment to the effective interest rate. All other fees and commissions are recognised in the Profit or Loss over the period which the related service is consumed.

## iii. Taxation

### Income Tax

Income tax expense on the profit for the period comprises current tax and movements in deferred tax balances. Current tax is the expected tax payable or recoverable on the taxable profit or tax loss for the period, using tax rates that have been enacted or substantively enacted as at balance date, and any adjustment to tax payable in respect of previous periods.

Deferred tax is provided using the comprehensive balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding amounts used for taxation purposes. Deferred tax assets and liabilities are not recognised if the temporary difference arises from the initial recognition of assets and liabilities that affect neither accounting nor taxable profit. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates that have been enacted or substantively enacted as at balance date that are expected to apply when the liability is settled or the asset is realised.

Deferred tax liabilities are recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that future taxable profits will be available against which the asset can be utilised.

Current and deferred tax is recognised as an expense or income in the Profit or Loss, except when it relates to items recognised directly in other comprehensive income or directly in equity, in which case the deferred tax or current tax is also recognised directly in other comprehensive income or directly in equity.

## iv. Goods And Services Tax

Revenue, expense and assets are recognised net of the amount of goods and services tax ('GST') except where the amount of GST is not recoverable from the Inland Revenue Department. GST attaches to all Investment Property activities. It is also recoverable in direct proportion to the Society's commercial clients on all expenditure, pursuant to Section 20F of the Goods and Services Tax Act 1985.

## v. Assets

### • Financial Assets

The Society classifies its financial assets in the following categories:

Loans and Receivables

Financial Assets Held to Maturity (investments in listed debt securities)

Management determines the classification of its financial assets at initial recognition.

### • Recognition and Derecognition of Financial Assets and Financial Liabilities

The Society recognises a financial asset or liability on its Statement of Financial Position when, and only when, the Society becomes a party to the contractual provisions of the financial asset or liability. Financial assets are initially recognised at their fair value plus transaction costs.

The Society derecognises a financial asset from its Statement of Financial Position when, and only when, (i) the contractual rights to the cash flows from the financial asset expire, or (ii) the Society has transferred all or substantially all of the risks and rewards of ownership of the financial asset. The Society derecognises a financial liability from its Statement of Financial Position, when and only when, it is extinguished.

### • Loans and Receivables

Loans and Receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are not available for sale. They arise when the Society provides money, goods or services directly to a debtor with no intention of trading the receivable. Loans are recognised when cash is advanced to the borrowers. Loans include mortgages, personal loans and consumer lending. Security is obtained if, based on an evaluation of the customer's credit worthiness, it is considered necessary for the customer's overall borrowing facility. Security would normally consist of assets such as cash deposits, receivables, inventory, plant and equipment, real estate and investments.

Subsequent to initial recognition Loans and Receivables are recorded at amortised cost using the effective interest method less impairment.

# Notes to the Financial Statements

For The Year Ended 31 March 2013

## • Investments

Investments in Listed Debt Securities are classified as Held to Maturity Financial Instruments. Investments in listed debt securities are non-derivative financial assets with fixed or determinable payments and fixed maturity that the Society has the intention and ability to hold to maturity. Investment securities are managed by Bancorp Treasury Services Limited. They comprise financial institution subordinated debt and financial institution bonds.

Investment securities are initially recorded at fair value plus directly attributable transaction costs. Subsequent to initial recognition, investment securities are recorded at amortised cost using the effective interest method less impairment.

## • Trade Receivables

Trade Receivables are measured at initial recognition at fair value, and are subsequently measured at amortised cost, using the effective interest rate method. Appropriate allowances for estimated irrecoverable amounts are recognised in Profit or Loss when there is objective evidence that the asset is impaired. The allowance recognised is measured as the difference between the assets carrying amount and the present value of estimated future cash flows discounted at the effective interest rate computed at initial recognition.

## • Cash and Cash Equivalents

Cash and cash equivalents comprise cash on hand; cash in branches and investments in money market instruments with maturity within three months. Money market instruments (short term deposits) are recorded at cost adjusted by the interest accrued.

Cash and cash equivalents reflect the balance of cash and liquid assets used in the day-to-day cash management of the Society.

## • Property, Plant and Equipment

### Asset Recognition

Land and Buildings are initially recognised at cost and are subsequently valued by an independent registered valuer. Valuations of Land and Buildings are carried out at least once every three years, at highest and best use. Land and Buildings are carried at the revalued amount less accumulated depreciation. Other items of Property, Plant and Equipment are carried at cost less accumulated depreciation and impairment losses.

Cost of an asset is the fair value of the consideration provided plus incidental costs directly attributable to the acquisition of the asset and includes the cost of materials and direct labour, and any other costs directly attributable to bringing the asset to a working condition for its intended use. Other subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the item of property, plant and equipment. All other expenditure is recognised in the Profit or Loss as an expense as incurred. Impairment losses are recognised as a non-interest expense in the Profit or Loss.

An item of Property, Plant and Equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the Profit or Loss in the period the item is derecognised.

## • Revaluation

Land and Buildings are carried at the revalued amount which is the fair value at the date of the revaluation less any subsequent accumulated depreciation of buildings and accumulated impairment losses.

Where the land and building is revalued, any revaluation surplus net of tax is credited in other comprehensive income and accumulated in the asset revaluation reserve included in equity unless it reverses a revaluation decrease of the same asset previously recognised in the Profit or Loss. Any revaluation deficit is recognised in the Profit or Loss unless it directly offsets a previous surplus of the same asset recognised in the asset revaluation reserve. Any accumulated depreciation as at the revaluation date is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset. Upon disposal, any revaluation reserve relating to a particular asset being disposed is transferred to retained earnings.

## • Depreciation

Depreciation is provided in the financial statements on all Property, Plant and Equipment other than land, on a basis which will write down the net cost or revalued amount of each item of Property, Plant and Equipment over its expected useful life.

The following methods and rates have been applied to the major categories:

	Estimated Life	Method
Buildings and Improvements	10 - 50 yrs	Straight Line
Computer Equipment	3 - 5 yrs	Straight Line
Other Assets	3 - 5 yrs	Straight Line

## • Investment Property

Investment property, which is property held to earn rental and/or for capital appreciation, is measured at its fair value at the reporting date. Gains or losses arising from changes in fair value of the investment property are included in the Profit or Loss in the period in which they arise.

## • Intangible Assets

Software is a finite life intangible asset and is recorded at cost less accumulated amortisation and impairment. Amortisation is charged on a straight line basis over the estimated useful lives of 3 -5 years. The estimated useful life and amortisation method is reviewed at the end of each annual reporting period.



## Notes to the Financial Statements

For The Year Ended 31 March 2013

### vi. Impairment

Loans and Receivables are reviewed at each Statement of Financial Position date to determine whether there is any objective evidence of impairment. If any indication of impairment exists, the asset's recoverable amount is estimated and provision is made for any shortfall between the carrying amount and the present value of estimated future cash flows discounted at the original effective interest rate. Losses for impaired loans are recognised immediately when there is objective evidence that the impairment of a loan has occurred. When a loan is recognised as being impaired action is taken to recover the debt security. The Society does not hold assets acquired under enforcement of a debt security. The security is immediately realised in satisfaction of the loan. Loans are written off when the proceeds from realising the security have been received or when the Society expects no further recovery.

Impaired assets are loans and receivables where an event has occurred and for which it is probable the Society will not be able to collect all amounts owing in terms of the contract. An individual provision is raised to cover the expected loss, where full recovery is doubtful. Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised in the Profit or Loss immediately.

Impairment provisions are raised for Loans and Receivables that are known to be impaired. Loans and Receivables are impaired and impairment losses incurred if there is objective evidence of impairment as a result of one or more events that occurred after initial recognition of the advance or loan and that loss event (or events) has had a reliably measurable impact on the estimated future cash flows of the individual loan or receivable or the collective portfolio of Loans and Receivables.

Past due assets are any assets that have not been operated by the counterparty within its contractual terms, and which are not impaired assets. Where loan receivables are outstanding beyond the normal contractual terms, the likelihood of the recovery of these loans is assessed by management. If any indication of impairment exists the specific impairment loss is estimated with reference to the loan property value ratio (LVR), the probability of recovery, the cost of possible acquisition through enforcement of security, and related costs and sale proceeds. The process of estimating the recoverable amount involves considerable management judgement. These judgements are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

### vii. Liabilities

#### • Borrowings

Term and Call borrowings are measured initially at fair value plus transaction costs. Subsequent to initial recognition Term and Call borrowings are measured at amortised costs and are recorded in the Statement of Financial Position inclusive of accrued interest. Interest payable on borrowings is recognised using the effective interest rate method.

#### • Trade and Other Payables

Trade and other payables and accrued expenses are recognised when the Society becomes obliged to make future payments resulting from the purchase of goods and services. They are measured initially at fair value plus transaction costs. Subsequent to initial recognition trade and other payables are carried at amortised cost. These amounts are unsecured.

#### • Employee Entitlements

##### Wages and Salaries, Annual Leave and Sick Leave

Liabilities for wages and salaries, including non-monetary benefits and annual leave expected to be settled within 12 months of the balance date are recognised in other provisions in respect of employees' services and are measured at the amounts expected to be paid when the liabilities are settled.

### viii. Equity

#### • Debt and Equity Instruments

Perpetual Preferential Shares are classified as equity and are recognised at the amount paid per Perpetual Preferential Share.

Debt and Equity instruments are classified in accordance with the substance of the contractual arrangement.

Interest and Dividends are classified as expenses or as distributions of profit consistent with the Statement of Financial Position classification of the related debt or equity instruments.

#### • Revaluation Reserve

Any revaluation increase arising on the revaluation of land and buildings is credited in other comprehensive income and accumulated in the asset revaluation reserve, except to the extent that it reverses a revaluation decrease for the same asset previously recognised as an expense in Profit or Loss, in which case the increase is credited in Profit or Loss to the extent of the decrease previously charged. A decrease in carrying amount arising on the revaluation of land and buildings is charged as an expense in Profit or Loss to the extent that it exceeds the balance, if any, held in the asset revaluation reserve relating to a previous revaluation of that asset.

# Notes to the Financial Statements

For The Year Ended 31 March 2013

## ix. Statement of Cash Flows

### • Basis of Presentation

The Statement of Cash flows has been prepared using the direct approach modified by the netting of certain items disclosed below.

Operating activities are the principal revenue producing activities of the Society and other activities that are not investing or financing activities.

Investing activities are the acquisition and disposal of long-term assets and other investments not included in cash equivalents.

Financing activities are activities that result in changes in the size and composition of the contributed equity of the entity.

Cash and cash equivalents reflect the balance of cash and liquid assets used in the day-to-day cash management of the Society.

### • Netting of Cash Flows

Certain cash flows have been netted in order to provide more meaningful disclosure, as many of the cash flows are received and disbursed on behalf of customers and reflect the activities of those customers rather than the Society. These include customer borrowings.

### • Cash and Cash Equivalents

Cash and cash equivalents reflect the balance of cash and liquid assets used in the day-to-day cash management of the Society.

## x. Significant Judgements, Accounting Estimates And Assumptions

The preparation of the financial statements requires the use of management judgements, estimates and assumptions that affect the application of accounting policies and the carrying values of assets and liabilities that are not readily available from other sources. The judgements, estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances the results of which form the basis of making the judgements. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Significant judgements, estimates and assumptions made by management in the application of NZ IFRS and in the preparation of these financial statements are outlined as follows:

### • Valuation of Property, Plant and Equipment

Policy (v) and Note 11.

### • Impairment Analysis

Policy (vi) and Note 7 and Note 8.

## xi. Changes In Accounting Policies

There have been no changes in accounting policies during the period.

## xii. Standards And Interpretations In Issue But Not Yet Effective

NZ IFRS 13 Fair Value Measurement will become effective from 1 January 2013. This is expected to be adopted by NBS for the year ended 31 March 2014. The potential impact of this new standard has not yet been assessed. In other respects, we are not aware of any standards in issue but not yet effective which would materially impact the amounts recognised or disclosed in the financial statements.

## xiii. Adoption of New and Revised Standards and Interpretation

In the current year, the Society adopted all mandatory new and amended Standards and Interpretations. By adopting FRS 44 New Zealand Additional Disclosures and Harmonisation amendments in the current year, the calculation of the imputation credit account balance has effectively changed from a cash basis to an accruals basis. This resulted in a \$274,998 increase in the amount of imputation credits available for use in subsequent reporting periods in 2012. Refer Note 14.

# Notes to the Financial Statements

For The Year Ended 31 March 2013

## 1. Key Management Compensation

	31/03/2013	31/03/2012
Amounts received, or due and receivable by Directors:	148,000	115,000
Fees to directors' include chairman fees, travel and other allowances and are short term.		
<b>Key Management Compensation (Excluding Directors) comprised:</b>		
	<b>31/03/2013</b>	<b>31/03/2012</b>
Salaries & Short-Term Employee Benefits	467,892	424,228
Post-employment benefits	32,624	24,038
<b>Total Compensation of Key Management Personnel (Excluding Directors)</b>	<b>500,516</b>	<b>448,266</b>

## 2. Taxation

### (a) Income Tax Recognised in Profit

#### Income Tax Expense Comprises:

	31/03/2013	31/03/2012
Current Tax Expense	612,820	672,916
Adjustments Recognised in Relation to the Current Tax of Prior Years	3,001	3,855
Deferred Tax Expense Relating to the Origination and Reversal of Temporary Differences	(7,674)	(92,553)
Adjustments Recognised in Relation to Deferred Tax of Prior Years	477	(6,094)
<b>Total Income Tax Expense Recognised in Profit</b>	<b>608,624</b>	<b>578,124</b>

The prima facie income tax expense on pre tax accounting profit reconciles to the income tax expense in the financial statements as follows:

Surplus before tax	2,143,036	2,250,370
Taxation thereon at 28%	600,050	630,104
Non Assessable Income	-	(62,063)
Non Deductable Expenses	5,573	6,478
Changes in Taxation Rate to Deferred Tax Due to Change in Legislation	-	(250)
Under/(Over) Provision of Income Tax in Previous Year	3,001	3,855
<b>Income Tax Expense Recognised in Profit and Loss</b>	<b>608,624</b>	<b>578,124</b>

The tax rate used on the above reconciliation is the corporate tax rate of 28% (31 March 2012: 28%) payable by New Zealand companies under New Zealand tax law.

### (b) Current Tax Liability

Balance at the Beginning of the Year	274,998	150,374
Taxation Expense	612,820	672,916
Adjustments Recognised in Relation to the Current Tax of Prior Year	3,478	3,855
Taxation Paid	(719,911)	(552,147)
<b>Balance at End of Period</b>	<b>171,385</b>	<b>274,998</b>

### (c) Deferred Tax Balances

#### Deferred Tax Liabilities Comprise:

Temporary Differences (Note 13)	(222,833)	230,507
	<b>(222,833)</b>	<b>230,507</b>

# Notes to the Financial Statements

For The Year Ended 31 March 2013

## 3. Cash And Cash Equivalents

	31/03/2013	31/03/2012
Bank Deposits	33,488,114	27,281,369
Cash on Hand	1,219,338	1,081,124
	<b>34,707,452</b>	<b>28,362,493</b>

## 4. Loans And Receivables

	31/03/2013	31/03/2012
Secured	288,529,984	254,227,128
Unsecured	816,743	487,852
Gross Advances	<b>289,364,727</b>	<b>254,714,980</b>
Less Provisions for Credit Impairment	(400,000)	(330,000)
<b>Total Net Advances</b>	<b>288,946,727</b>	<b>254,384,980</b>

Note 7

## 5. Investments

	31/03/2013	31/03/2012
Investments	1,000,000	7,264,947
	<b>1,000,000</b>	<b>7,264,947</b>

Investment Securities have a value of \$1m (31 March 2012: \$7m).  
Investment Securities include subordinated investments with a value of \$1m (31 March 2012: \$5m).

## 6. Asset And Liability Categorisation

### Financial Assets:

	31/03/2013	31/03/2012
Loans and Receivables (including Cash and Cash Equivalents)	371,174,500	328,660,015
Assets Held to Maturity	1,000,000	7,264,947
	<b>372,174,500</b>	<b>335,924,962</b>

### Financial Liabilities:

	31/03/2013	31/03/2012
Financial Liabilities Held at Amortised Cost	353,808,485	319,374,604
	<b>353,808,485</b>	<b>319,374,604</b>

## 7. Provision For Credit Impairment

	31/03/2013 Provisions	31/03/2012 Provisions
<b>Specific and Collective Provisions Against Loans and Receivables</b>		
<b>Balance at Beginning of the Period</b>		
Collective	230,000	130,000
Specific	100,000	100,000
	<b>330,000</b>	<b>230,000</b>
<b>New Provisions during the Period</b>		
Collective	256,483	260,690
Specific	20,898	7,772
<b>Balances Written Off during the Period</b>		
Collective	(186,483)	(160,690)
Specific	(20,898)	(7,772)
<b>Balance at End of the Period</b>		
Collective	300,000	230,000
Specific	100,000	100,000
	<b>400,000</b>	<b>330,000</b>



## Notes to the Financial Statements

For The Year Ended 31 March 2013

The collective provision is a provision for potential loss on mortgages and personal loans. Collateral is held by way of first mortgage over the clients residential assets. It is normal business practice that the loan does not exceed 80% of the registered valuation of the property. The specific provisions relate to consumer lending, the majority of which is made up of vehicle financing. In most cases the Society has recourse for the debt against the car dealers.

There are no restructured assets or assets acquired through enforcement of security.

The following provides a reconciliation of the above movements in provisions for credit impairment reported in the Profit or Loss:

	31/03/2013	31/03/2012
Bad Debts Written Off for the Period	(207,381)	(168,462)
Add New Provisions Made	277,381	268,462
Movement in Provision for Credit Impairment	<b>70,000</b>	<b>100,000</b>

### 8. Asset Quality

	31/03/2013	31/03/2012
<b>(a) Asset Quality Advances to Customers</b>		
Past Due But Not Impaired	1,070,765	1,393,829
Impaired	-	-
Neither Past Due or Impaired	287,875,962	252,991,151
<b>Total Carrying Amount</b>	<b>288,946,727</b>	<b>254,384,980</b>

	31/03/2013		31/03/2012	
	Past Due Assets	Impaired	Past Due Assets	Impaired
<b>b) Movements in Balances of Impaired and Past Due Assets</b>				
Opening Balance	1,393,829	-	1,919,720	161,168
Assets Classified as Past Due/Impaired	1,050,002	-	262,401	-
Charges	39,751	-	12,107	-
Customer Repayments	(1,116,391)	-	(646,347)	(66,268)
Loan Balance Written Off	(207,381)	-	(73,562)	(94,900)
Assets no Longer Meeting Definition	(89,045)	-	(80,490)	-
<b>Closing Balance</b>	<b>1,070,765</b>	<b>-</b>	<b>1,393,829</b>	<b>-</b>

<b>(c) Ageing of Past Due Assets</b>	31/03/2013	31/03/2012
Past due 0-29 days	154,949	696,450
Past due 30-59 days	469,949	650,858
Past due 60-89 days	413,160	46,521
Past due 90 days+	32,707	-
<b>Carrying Amount</b>	<b>1,070,765</b>	<b>1,393,829</b>

The balance of Past Due Assets is in respect of Residential Housing and Consumer Lending. The Society holds security of \$786,000 over outstanding residential housing balances of \$663,285. (31 March 2012: Security of \$1,944,000 was held over outstanding residential housing assets of \$1,238,591). In addition to the housing security the Society has guarantees from HCNZ for any shortfall from three loans totalling \$437,100. The Society has provided an additional \$70,000 for the potential shortfall. In respect of Consumer Lending, in most cases the Society has recourse for the debt against the car dealers and as such it is not considered necessary to determine the fair value of the collateral (which is the right and responsibility of the third party car dealer). The balance is reviewed regularly and the Society is satisfied that there are no additional issues other than those disclosed above.

# Notes to the Financial Statements

For The Year Ended 31 March 2013

## (d) Restructured Assets and Assets Acquired Through Enforcement of Securities

There are no Restructured Advances, real estate assets acquired through enforcement of security or other assets acquired through the enforcement securities included in these Financial Statements (31 March 2012: Nil).

## 9. Trade Receivables

	31/03/2013	31/03/2012
Other Receivables	21,675	26,086
	<b>21,675</b>	<b>26,086</b>

## 10. Investment Property

	31/03/2013	31/03/2012
<b>Freehold Land (at valuation)</b>		
Balance at Beginning of the Period	-	985,000
Disposals	-	(985,000)
Balance at End of the Period	-	-
<b>Buildings (at valuation)</b>		
Balance at Beginning of the Period	-	915,000
Disposals	-	(915,000)
	-	-
	-	-
<b>Balance at End of the Period</b>	<b>-</b>	<b>-</b>
<b>Total Carrying Amount</b>	<b>-</b>	<b>-</b>

## Investment Property

The property at 231 Trafalgar Street, Nelson was sold on the 1st November 2011 with a gain on sale of \$221,654 recorded in profit.

# Notes to the Financial Statements

For The Year Ended 31 March 2013

## 11. Property, Plant & Equipment

	31/03/2013	31/03/2012
<b>Freehold Land and Buildings</b>		
<b>Fair Value</b>		
Balance at Beginning of the Period	1,936,726	1,987,844
Net Revaluation Increments/(Decrement)	(50,911)	(51,118)
Balance at End of the Period	<b>1,885,815</b>	<b>1,936,726</b>
<b>Depreciation and Impairment</b>		
Balance at Beginning of the Period	-	-
Depreciation for the Period <sup>1</sup>	50,911	51,118
Net Revaluation	(50,911)	(51,118)
Balance at End of the Period	-	-
<b>Total Freehold Land and Buildings</b>	<b>1,885,815</b>	<b>1,936,726</b>
	31/03/2013	31/03/2012
<b>Computer Equipment</b>		
<b>Cost</b>		
Balance at Beginning of the Period	807,693	928,215
Additions	89,528	267,832
Disposals	-	(388,354)
Balance at End of the Period	<b>897,221</b>	<b>807,693</b>
<b>Depreciation and Impairment</b>		
Balance at Beginning of the Period	341,570	522,939
Depreciation for the Period <sup>1</sup>	199,161	209,453
Accumulated Depreciation on Disposed Assets	-	(390,822)
Balance at End of the Period	540,731	<b>341,570</b>
<b>Total Computer Equipment</b>	<b>356,490</b>	<b>466,123</b>
<b>Other Assets</b>		
<b>Cost</b>		
Balance at Beginning of the Period	1,748,975	1,733,763
Additions	417,014	308,517
Disposals	(108,182)	(293,305)
Balance at End of the Period	<b>2,057,807</b>	<b>1,748,975</b>

## Notes to the Financial Statements

For The Year Ended 31 March 2013

	31/03/2013	31/03/2012
<b>Depreciation and Impairment</b>		
Balance at Beginning of the Period	849,714	959,567
Depreciation for the Period <sup>1</sup>	253,317	173,033
Accumulated Depreciation on Disposed Assets	(87,182)	(282,886)
Balance at End of the Period	<b>1,015,849</b>	<b>849,714</b>
<b>Total Other Assets</b>	<b>1,041,958</b>	<b>899,261</b>
<b>Total Property, Plant and Equipment</b>	<b>3,284,263</b>	<b>3,302,110</b>

<sup>1</sup>Depreciation expense is included in the line item 'depreciation and amortisation expense' in the Statement of Comprehensive Income.

No impairment losses have been recognised against the gross carrying amount of property, plant and equipment for the year ended 31 March 2013 (31 March 2012: \$Nil).

The land and buildings of NBS were valued by Murray Lauchlan of Duke & Cook, independent registered valuers, as at 31 March 2013. These are valued on the basis of market value for existing use. A rental capitalisation valuation methodology has been used in determining this value. The rental capitalisation rate adopted for the valuation of the properties as at 31 March 2013 was 6.50% (31 March 2012: 6.50%).

The carrying amount of land and buildings had they been recognised under the cost model are as follows:

	31/03/2013	31/03/2012
Freehold Land	16,550	16,550
Buildings	1,111,310	1,111,310
	<b>1,127,860</b>	<b>1,127,860</b>

### 12. Intangible Assets

	31/03/2013	31/03/2012
<b>Software</b>		
<b>Cost</b>		
Balance at Beginning of the Period	225,845	1,504,203
Additions	104,301	38,424
Disposals	(32,926)	(1,316,782)
Balance at End of the Period	<b>297,220</b>	<b>225,845</b>

	31/03/2013	31/03/2012
<b>Amortisation and Impairment</b>		
Balance at Beginning of the Period	166,505	1,403,172
Amortisation for the Period <sup>2</sup>	55,476	80,115
Accumulated Depreciation on Disposed Assets	(32,926)	(1,316,782)
Balance at End of the Period	<b>189,055</b>	<b>166,505</b>
<b>Total Software</b>	<b>108,165</b>	<b>59,340</b>

<sup>2</sup>Amortisation expense is included in the line item 'depreciation and amortisation expense' in the Statement of Comprehensive Income.

No impairment losses have been recognised against the carrying amount of software for the year ended 31 March 2013 (31 March 2012: \$Nil)

# Notes to the Financial Statements

For The Year Ended 31 March 2013

<b>13. Deferred Taxation</b>	Opening Balance	Charged to Income	Charged to Equity	Closing Balance
<b>31/03/2013</b>				
Provision for Credit Impairment	92,400	19,600	-	112,000
Property, Plant and Equipment	(352,305)	(17,007)	-	(369,312)
Intangible Assets - Software	(1,602)	3,551	-	1,949
Employee Entitlements	31,000	1,530	-	32,530
	<b>(230,507)</b>	<b>7,674</b>	<b>-</b>	<b>(222,833)</b>
<b>31/03/2012</b>				
Provision for Credit Impairment	64,400	28,000	-	92,400
Investment Property	(60,629)	60,629	-	-
Property, Plant and Equipment	(343,700)	(8,605)	-	(352,305)
Intangible Assets - Software	(9,455)	7,853	-	(1,602)
Employee Entitlements	26,324	4,676	-	31,000
	<b>(323,060)</b>	<b>92,553</b>	<b>-</b>	<b>(230,507)</b>

<b>14. Imputation Credit Account</b>	31/03/2013	31/03/2012 (Restated)	31/03/2012 (Original)
Imputation Credits Available For Use at Balance Date	<b>4,055,174</b>	<b>3,609,698</b>	<b>3,340,749</b>



## Notes to the Financial Statements

For The Year Ended 31 March 2013

### 15. Share Capital

During the year ending 31 March 2013 830,000 (net) preference shares were issued for \$1 each, fully paid (31 March 2012 354,000 net issued for \$1 each). Each share attracts a fully imputed dividend. Dividends, paid quarterly, may only be paid from the surplus profits of the Society. The dividend shall be paid at a percentage set at the beginning of each quarter (31 March 2013: 6.00%). The Society can cancel the payment of a dividend by giving the holder a Dividend Cancellation Notice. The holder of shares has no right to attend, vote or speak at general meetings nor do the shares carry any right to participate in any cash, bonus or other issues of shares declared or made by the Society. The shares may only be redeemed by the Society giving a Redemption Notice to the holders.

	31/03/2013		31/03/2012	
	Number of Shares	\$	Number of Shares	\$
Opening Balance	8,606,500	8,606,500	8,252,500	8,252,500
Shares Issued	950,000	950,000	1,654,000	1,654,000
Shares Redeemed	(120,000)	(120,000)	(1,300,000)	(1,300,000)
	830,000	830,000	354,000	354,000
<b>Closing Balance</b>	<b>9,436,500</b>	<b>9,436,500</b>	<b>8,606,500</b>	<b>8,606,500</b>

### 16. Retained Earnings

	31/03/2013	31/03/2012
Opening Balance	10,427,848	9,159,640
Net Surplus for the Period	1,534,412	1,672,246
Dividends	(398,584)	(404,038)
<b>Closing Balance</b>	<b>11,563,676</b>	<b>10,427,848</b>
<b>Dividends Paid per Share</b>	<b>4.2 cents per Share</b>	<b>4.7 cents per Share</b>

### 17. Revaluation Reserve - Property, Plant & Equipment

Balance at Beginning of the Period	1,000,610	1,000,610
Balance at End of the Period	<b>1,000,610</b>	<b>1,000,610</b>

### 18. Borrowings

	31/03/2013	31/03/2012
<b>Borrowings</b>		
Call Borrowings - Depositors	57,043,829	50,361,472
Term Borrowings - Depositors	295,518,355	267,830,576
<b>Total Borrowings</b>	<b>352,562,184</b>	<b>318,192,048</b>

All borrowings are unsecured.

## Notes to the Financial Statements

For The Year Ended 31 March 2013

	31/03/2013		31/03/2012	
		Weighted Average Interest Rate %		Weighted Average Interest Rate %
<b>Maturity Analysis Of Term And Current Borrowings</b>				
Borrowings at Call	57,043,829	1.07	50,361,472	1.28
Between 0 and 1 year	257,403,733	4.49	229,985,429	4.61
Between 1 and 2 years	31,785,633	4.97	28,294,042	4.93
Between 2 and 5 years	6,328,989	4.84	9,551,105	5.34
<b>Total Borrowings</b>	<b>352,562,184</b>	<b>4.12</b>	<b>318,192,048</b>	<b>4.13</b>

All Borrowings are unsecured.

### 19. Commitments And Contingent Liabilities

The Society has a commitment for loans approved but not yet paid at 31 March 2013 of \$8,383,430 (31 March 2012 for a total of \$8,118,646).

The Society has entered into property leases in Richmond, Motueka, Murchison, Westport, Greymouth and Takaka for 3 years commencing 1 November 2012, 1 December 2011, 1 January 2013, 15 November 2010, 1 May 2012 and 1 October 2011 respectively, with right of renewal for a further 3 years at the conclusion of the current lease periods. The Society has entered into a property lease in Ashburton for 6 years commencing 10 October 2012, with right of renewal for a further 3 years at the conclusion of the current lease period.

Lease commitments under non-cancellable operating leases:

	31/03/2013	31/03/2012
Less than 1 year	249,678	134,096
Between 1 and 2 years	213,999	67,127
Between 2 and 5 years	215,217	31,449
Greater than 5 years	8,625	-
	<b>687,519</b>	<b>232,672</b>

Sponsorship commitments beyond 31 March 2013 total \$Nil (31 March 2012: \$Nil).

The Society had no contingent liabilities as at 31 March 2013. (31 March 2012: \$Nil).

# Notes to the Financial Statements

For The Year Ended 31 March 2013

## 20. Segmental Analysis

### Products and services from which reportable segments derive their revenues

NBS operates in one industry and one geographical location: a building society within the South Island of New Zealand, specifically the Nelson, Tasman, West Coast, Golden Bay and Mid Canterbury Regions. The Society has a geographical concentration of funding in the Nelson, Tasman, West Coast, Golden Bay and Mid Canterbury Regions. The service and product provision for each branch is similar, the class of customer, methods of distribution and regulatory environment is consistent across all the branches.

### Segment revenues and results

No operations were discontinued during the year.

The accounting policies of the reportable segment are the same as the Society's accounting policies. As there is only one reportable segment for the Society the segment profit represents profit earned for the segment after all costs including all administration costs, directors salaries, interest revenue, finance costs and income tax expense. This is the measure reported to the chief operating decision maker for the purpose of resource allocation and assessment of segment performance.

For the purposes of monitoring segment performance and allocating resources to the segment, the chief operating decision maker monitors the tangible, intangible and financial assets attributable to the segment. All assets are allocated to the reportable segment.

### Information about major customers

Included in total revenue are revenues which arose from transactions to the Society's largest customers as follows:

31 March 2013: There was no one customer that individually comprised 10 per cent or more of the total revenue.

31 March 2012: There was no one customer that individually comprised 10 per cent or more of the total revenue.

## 21. Fair Value

Disclosed below is the estimated fair value of the Society's financial instruments disclosed in terms of NZ IFRS 7: Financial Instrument Disclosure.

### Methodologies

The methodologies and assumptions used when determining fair value depend on the terms and risk characteristics of the various instruments.

The following methods have been used:

### Cash and Cash Equivalents

Carrying amount is equivalent to fair value.

### Investments

Fair value is determined based on current quoted prices.

### Loans and Receivables

For Floating Rate Advances the carrying amount in the Statement of Financial Position is considered a reasonable estimate of fair value, after making allowances for impaired loans as there has been no significant shift in credit profile.

For Fixed Rate Advances, fair value is estimated using discounted cash flow models based on the interest rate repricing of the Advances. Interest rates applied in this calculation are based on current market rates for Advances with similar credit and maturity profiles.

# Notes to the Financial Statements

For The Year Ended 31 March 2013

## Trade Debtors

Carrying amount is equivalent to fair value.

## Borrowings

The fair value of demand deposits is the amount payable on demand at the reporting date. For other liabilities with maturities of less than 3 months the carrying amount is a reasonable estimate of fair value.

For liabilities with maturities of 3 months or longer, fair values have been based on quoted market prices, where such prices exist. Otherwise, fair values have been estimated using the discounted cash flow approach by reference to rates currently offered for similar liabilities of similar remaining maturities.

## Trade and Other Payables

Carrying amount is equivalent to fair value.

Financial Assets	31/03/2013		31/03/2012	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Cash and Cash Equivalents and Term Deposits	82,206,098	82,206,098	74,248,949	74,248,949
Investments	1,000,000	984,980	7,264,947	7,286,635
Loans and Receivables	288,946,727	288,031,225	254,384,980	254,797,265
Trade Receivables	21,675	21,675	26,086	26,086
<b>Total Financial Assets</b>	<b>372,174,500</b>	<b>371,243,978</b>	<b>335,924,962</b>	<b>336,358,935</b>
<b>Financial Liabilities</b>				
Borrowings	352,562,184	348,071,924	318,192,048	321,634,805
Trade and Other Payables	1,048,126	1,048,126	999,845	999,845
Employee Entitlements	198,175	198,175	182,711	182,711
<b>Total Financial Liabilities</b>	<b>353,808,485</b>	<b>349,318,225</b>	<b>319,374,604</b>	<b>322,817,361</b>

## 22. Liquidity Risk

Liquidity risk is the risk that the Society will encounter difficulty in meeting commitments associated with its financial liabilities (e.g. call borrowings, term borrowings and future commitments including loan draw-downs). The Society manages its exposure to liquidity risk by maintaining sufficient liquid funds to meet its commitment based on historical and forecasted cash flow requirements.

The Society monitors its liquidity position on a regular basis, looking one to four weeks out to assess potential funding requirements. This is managed in light of historical reinvestment rates in excess of 80% and through significant cash and term deposit reserves.

To meet both expected and unexpected fluctuations in operating cash flows the Society maintains a stock of liquid investments which it considers from analysis of historical cashflows, forecast cash flows and the current composition of the Statement of Financial Position to be adequate.

Cash demands are usually met by realising liquid investments on maturity, drawing uncommitted lines and raising new deposits.

The Society's Trust Deed prescribes that liquid assets are to be maintained at a minimum of 15% of Total Tangible Assets less Reserves. These have been met during the year.

Asset liquidity includes Cash and Cash Equivalents, Term Deposits, Investments and Loans and Receivables.

The primary funding source for the Society comes from its members who reside in the Nelson, Tasman, West Coast, Golden Bay, and Mid Canterbury Regions.

The following tables are prepared in accordance with NZ IFRS 7 and analyse the Society's assets and liabilities into relevant maturity groupings based on the remaining period at the Statement of Financial Position date to the contractual maturity date. The amounts shown in the tables are based on the contractual undiscounted cash flows and therefore will not agree to the carrying values on the Statement of Financial Position. The tables include estimates made by management as to the average interest rate applicable for each asset or liability class during the contractual term.

The majority of the longer term Loans and Receivables are housing loans, which are likely to be repaid earlier than their contractual terms. Loans and Receivables with maturity dates within 24 months are expected to run to term, but it is expected that a proportion of the Advances in the over 24 month category could repay earlier due to changes in the borrowers personal circumstances, but on average would still remain in the over 24 month category.

# Notes to the Financial Statements

For The Year Ended 31 March 2013

## Monetary Assets Receivable Matched Against Liabilities Payable as at 31 March 2013

	On Call Demand	Within 6 Months	6 Months to 1 Year	1 to 2 Years	2 to 5 Years	Greater than 5 Years	Total Carrying Amount
<b>Monetary Assets</b>							
Cash & Cash Equivalents	9,147,278	25,819,966	-	-	-	-	34,967,244
Term Deposits	-	-	49,099,885	-	-	-	49,099,885
Investments	-	9,372	9,372	1,009,372	-	-	1,028,116
Trade Receivables	21,675	-	-	-	-	-	21,675
Personal Loans	-	33,831	59,540	168,342	563,298	-	825,011
Consumer Lending	530,512	1,567,004	1,310,935	1,727,056	5,949,445	-	11,084,952
Mortgages	22,347,638	11,215,340	7,108,791	14,292,343	63,018,089	346,381,279	464,363,480
Provision for Credit Impairment	(400,000)	-	-	-	-	-	(400,000)
<b>Total Monetary Assets</b>	<b>31,647,103</b>	<b>36,645,513</b>	<b>57,588,523</b>	<b>17,197,113</b>	<b>69,530,832</b>	<b>346,381,279</b>	<b>560,990,363</b>
<b>Liabilities</b>							
Borrowings	57,043,829	151,922,742	112,568,423	32,846,310	6,515,498	-	360,896,802
Trade and Other Payables	1,048,126	-	-	-	-	-	1,048,126
Employee Entitlements	198,175	-	-	-	-	-	198,175
Current Tax Liabilities	-	171,385	-	-	-	-	171,385
<b>Total Monetary Liabilities</b>	<b>58,290,130</b>	<b>152,094,127</b>	<b>112,568,423</b>	<b>32,846,310</b>	<b>6,515,498</b>	<b>-</b>	<b>362,314,488</b>
<b>Net Monetary Assets/ (Liabilities)</b>	<b>(26,643,027)</b>	<b>(113,448,614)</b>	<b>(54,979,900)</b>	<b>(15,649,197)</b>	<b>63,015,334</b>	<b>346,381,279</b>	<b>198,675,875</b>
<b>Unrecognised Loan Commitments</b>	<b>(8,338,430)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(8,338,430)</b>
<b>Net Liquidity Gap</b>	<b>(34,981,457)</b>	<b>(113,448,614)</b>	<b>(54,979,900)</b>	<b>(15,649,197)</b>	<b>63,015,334</b>	<b>346,381,279</b>	<b>190,337,445</b>

## Monetary Assets Receivable Matched Against Liabilities Payable as at 31 March 2012

	On Call Demand	Within 6 Months	6 Months to 1 Year	1 to 2 Years	2 to 5 Years	Greater than 5 Years	Total Carrying Amount
<b>Monetary Assets</b>							
Cash & Cash Equivalents	21,435,596	7,033,767	-	-	-	-	28,469,363
Term Deposits	-	-	40,133,553	7,606,969	-	-	47,740,522
Investments	-	2,130,914	4,404,224	20,000	1,031,528	-	7,586,666
Trade Receivables	26,086	-	-	-	-	-	26,086
Personal Loans	-	3,613	19,935	170,450	297,555	-	491,553
Consumer Lending	534,756	2,133,601	2,030,063	2,942,327	2,529,073	-	10,169,820
Mortgages	16,925,263	8,964,647	6,593,148	15,258,741	43,876,706	329,538,880	421,157,385
Provision for Credit Impairment	(330,000)	-	-	-	-	-	(330,000)
<b>Total Monetary Assets</b>	<b>38,591,701</b>	<b>20,266,542</b>	<b>53,180,923</b>	<b>25,998,487</b>	<b>47,734,862</b>	<b>329,538,880</b>	<b>515,311,395</b>
<b>Liabilities</b>							
Borrowings	50,360,829	148,587,060	87,711,911	29,534,851	9,886,173	-	326,080,824
Trade and Other Payables	999,845	-	-	-	-	-	999,845
Employee Entitlements	182,711	-	-	-	-	-	182,711
Current Tax Liabilities	-	274,998	-	-	-	-	274,998
<b>Total Monetary Liabilities</b>	<b>51,543,385</b>	<b>148,862,058</b>	<b>87,711,911</b>	<b>29,534,851</b>	<b>9,886,173</b>	<b>-</b>	<b>327,538,378</b>
<b>Net Monetary Assets/ (Liabilities)</b>	<b>(12,951,684)</b>	<b>(128,595,516)</b>	<b>(34,530,988)</b>	<b>(3,536,364)</b>	<b>37,848,689</b>	<b>329,538,880</b>	<b>187,773,017</b>
<b>Unrecognised Loan Commitments</b>	<b>(8,479,006)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(8,479,006)</b>
<b>Net Liquidity Gap</b>	<b>(21,430,690)</b>	<b>(128,595,516)</b>	<b>(34,530,988)</b>	<b>(3,536,364)</b>	<b>37,848,689</b>	<b>329,538,880</b>	<b>179,294,011</b>

# Notes to the Financial Statements

For The Year Ended 31 March 2013

Although the Society has the right to call up Loans and Receivables at any time no such demands have been made. No estimate of the amount likely to be received from an early repayment of advances has been included in these financial statements. While all financial assets/liabilities are at call the ability to liquidate a financial asset is ultimately constrained by the timeliness to realise the asset.

## Loans and Receivables

Table Mortgages with no minimum term: The principal balances are shown as "on demand" from the time of advance.

## Credit Facility

Included in the definition of liquid assets is a committed but undrawn funding line. As at 31 March 2013, the Society had no committed funding lines with Registered Banks (31 March 2012: \$6,000,000).

## 23. Credit Risk Exposure

The nature of the Society's activities as a financial intermediary necessitates the Society dealing in financial instruments that contain an inherent element of credit risk. Credit exposure means the amount of the maximum loss that the Society could incur as a result of the counterparty to a contract failing to discharge its obligations, without taking into account the value of collateral, guarantees, indemnities, other support arrangements and any potential recoveries. The maximum amount of credit exposure is limited to the carrying amount of the financial assets disclosed in the Statement of Financial Position plus Loan commitments. The Society's activities are conducted within the bounds of prudent and conservative banking practice.

Financial instruments which potentially subject the Society to credit risk are mortgages, personal loans, consumer lending, investments, bank and sundry debtors. The majority of the Society's Loans and Receivables are secured by first mortgage over residential, commercial and agricultural properties. As a guideline the Society will lend up to 80% of a property's valuation by a registered valuer on a residential first mortgage and up to 60% on both commercial and agricultural first mortgages. The Society invests in New Zealand Government and Local Authority Stock, deposits and bonds with New Zealand Registered Banks and debentures with New Zealand listed companies. The Society has appointed Bancorp Treasury Services Ltd to manage its investments. The credit risk on loans and receivables is limited as security is held. Personal advances are generally secured by way of guarantee. Consumer lending advances are all secured by recourse to the car or chattel security.

In the normal course of business, the Society incurs credit risk from debtors. The Society has a credit policy, which is used to manage its exposure to unsecured advances. There are no significant concentrations of credit risk in any of the above areas. The majority of the Society's loans and receivables are invested in residential mortgages. Over 80% of all Loans and Receivables are in the Nelson Region.

## Concentrations of Credit Risk to Individual Counterparties and Bank Counterparties

The table below shows the numbers of bank counterparties or groups of closely related counterparties of which a bank is a parent and individual counterparties (other than banks or groups of closely related counterparties of which a bank is parent) where the Society has large credit exposures. These have been disclosed in bands of 10% of the Society's equity at balance date.

% of Equity	31/03/2013		31/03/2012	
	Bank	Other	Bank	Other
10-19	-	7	3	4
20-29	2	-	2	1
30-39	-	-	-	-
40-49	1	-	-	-
50-59	-	-	1	-
60-69	-	-	-	-
70-79	-	-	1	-
80-89	-	-	-	-
90+	2	-	1	-



## Notes to the Financial Statements

For The Year Ended 31 March 2013

### Credit Risk Profile by Category

The table below shows the level of lending by category. The Society has 5 major categories of lending: residential, commercial, agriculture, personal lending and consumer finance.

	31/03/2013	31/03/2012
Residential	219,995,045	208,968,217
Commercial	38,624,373	33,102,443
Agriculture	20,142,721	3,308,023
Personal Lending	816,743	487,852
Consumer Finance	9,367,845	8,518,445
	<b>288,946,727</b>	<b>254,384,980</b>

The table below shows the level of lending by region.

	Year to 31/03/2013	Year to 31/03/2012
Nelson	84,070,423	86,870,058
Tasman	128,436,245	117,692,498
West Coast	46,035,969	43,678,933
Golden Bay	26,335,615	6,143,491
Mid Canterbury	4,068,475	-
	<b>288,946,727</b>	<b>254,384,980</b>

## 24. Interest Rate Risk

The Society's normal lending terms allow it to reset interest rates at thirty days notice.

Interest rates on "at call" loans and receivables can be reset immediately.

Interest rates on term borrowings are all fixed until their respective maturity dates. Over 89% of the borrowings can be repriced or mature within twelve months (31 March 2012: 68%).

At 31 March 2013 there were 271 fixed rate borrowings totalling \$54,966,470 not reviewable within one year. (31 March 2012: 468 fixed rate borrowings totalling \$82,815,019). The table below shows the next interest maturity date for financial assets and liabilities excluding interest.

### Interest Rate Repricing Schedule as at 31 March 2013

	Effective Interest Rate%	On Call Demand	Within 6 Months	6 Months to 1 Year	1 to 2 Years	Greater than 2 Years	Total Carrying Amount
<b>Monetary Assets</b>							
Cash & Cash Equivalents	4.04%	9,147,278	25,560,174	-	-	-	34,707,452
Term Deposits	4.54%	-	-	47,498,646	-	-	47,498,646
Investments	3.58%	-	-	-	1,000,000	-	1,000,000
Trade Receivables		21,675	-	-	-	-	21,675
Personal Loans	11.17%	778,648	2,710	22,519	12,866	-	816,743
Consumer Lending	13.09%	530,512	1,807,334	2,050,701	2,494,931	2,484,367	9,367,845
Mortgage Advances	6.47%	108,437,907	63,507,180	59,144,917	48,051,983	20,152	279,162,139
Provision for Credit Impairment		(400,000)					(400,000)
<b>Total Monetary Assets</b>		<b>118,516,020</b>	<b>90,877,398</b>	<b>108,716,783</b>	<b>51,559,780</b>	<b>2,504,519</b>	<b>372,174,500</b>
<b>Liabilities</b>							
Borrowings	4.12%	57,043,829	147,062,277	110,341,456	31,785,633	6,328,989	352,562,184
Trade and Other Payables		1,048,126	-	-	-	-	1,048,126
Employee Entitlements		198,175	-	-	-	-	198,175
Current Tax Liabilities		-	171,385	-	-	-	171,385
<b>Total Monetary Liabilities</b>		<b>58,290,130</b>	<b>147,233,662</b>	<b>110,341,456</b>	<b>31,785,633</b>	<b>6,328,989</b>	<b>353,979,870</b>
<b>Net Monetary Assets/ (Liabilities)</b>		<b>60,225,890</b>	<b>(56,356,264)</b>	<b>(1,624,673)</b>	<b>19,774,147</b>	<b>(3,824,470)</b>	<b>18,194,630</b>
<b>Unrecognised Loan Commitments</b>	6.31%	<b>(8,338,430)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(8,338,430)</b>
<b>Net Liquidity Gap</b>		<b>51,887,460</b>	<b>(56,356,264)</b>	<b>(1,624,673)</b>	<b>19,774,147</b>	<b>(3,824,470)</b>	<b>9,856,200</b>

# Notes to the Financial Statements

For The Year Ended 31 March 2013

## Interest Rate Repricing Schedule as at 31 March 2012

	Effective Interest Rate%	On Call Demand	Within 6 Months	6 Months to 1 Year	1 to 2 Years	Greater than 2 Years	Total Carrying Amount
<b>Monetary Assets</b>							
Cash & Cash Equivalents	3.86%	21,435,596	6,926,897	-	-	-	28,362,493
Term Deposits	4.66%	-	-	38,706,266	7,180,190	-	45,886,456
Investments	7.90%	-	2,035,844	4,227,575	-	1,001,528	7,264,947
Trade Receivables		26,086	-	-	-	-	26,086
Personal Loans	11.66%	462,102	-	-	19,868	5,822	487,792
Consumer Lending	13.73%	534,756	1,619,740	1,635,709	2,457,344	2,270,896	8,518,445
Mortgage Advances	6.75%	98,773,420	33,636,433	35,237,801	78,049,435	11,594	245,708,683
Provision for Credit Impairment		(330,000)	-	-	-	-	(330,000)
<b>Total Monetary Assets</b>		<b>120,901,960</b>	<b>44,218,914</b>	<b>79,807,351</b>	<b>87,706,837</b>	<b>3,289,840</b>	<b>335,924,902</b>
<b>Liabilities</b>							
Borrowings	4.13%	50,360,829	144,191,490	85,794,582	28,294,042	9,551,105	318,192,048
Trade and Other Payables		999,845	-	-	-	-	999,845
Employee Entitlements		182,711	-	-	-	-	182,711
Current Tax Liabilities		-	274,998	-	-	-	274,998
<b>Total Monetary Liabilities</b>		<b>51,543,385</b>	<b>144,466,488</b>	<b>85,794,582</b>	<b>28,294,042</b>	<b>9,551,105</b>	<b>319,649,602</b>
<b>Net Monetary Assets/ (Liabilities)</b>		<b>69,358,575</b>	<b>(100,247,574)</b>	<b>(5,987,231)</b>	<b>59,412,795</b>	<b>(6,261,265)</b>	<b>16,275,300</b>
<b>Unrecognised Loan Commitments</b>	6.43%	<b>(8,479,006)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(8,479,006)</b>
<b>Net Liquidity Gap</b>		<b>60,879,569</b>	<b>(100,247,574)</b>	<b>(5,987,231)</b>	<b>59,412,795</b>	<b>(6,261,265)</b>	<b>7,796,294</b>

## 25. Currency Risk

The Society is not exposed to currency risk.

## 26. Capital Adequacy

An exemption notice, number 2011/259 dated 21 July 2011, has been approved by the Reserve Bank of New Zealand granting the Society Qualifying Mutual Status. On this basis the Risk Weighted Capital Ratio as at 31 March 2013 was 9.69% (31 March 2012: 10.03%), as calculated under the Deposit Takers (Credit Ratings, Capital Ratios, and Related Party Exposures) Regulations 2010.

The Society's policy is to maintain a strong capital base so as to maintain investor, creditor and customer confidence and to sustain future development of the business. The impact of the level of capital on shareholders return is also recognised and the Society recognises the need to maintain a balance between higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position.

## Notes to the Financial Statements

For The Year Ended 31 March 2013

### 27. Related Parties

A number of transactions are entered into with related parties (including key management personnel)<sup>3</sup> in the normal course of business. Details of these transactions are outlined below.

<sup>3</sup>Key management personnel are defined as being Directors and Senior Management of the Society. The information relating to key management personnel disclosed below includes transactions with those individuals, their close family members and their controlled entities.

#### (a) Loans and Advances to Related Parties

#### Directors and Other Key Management Personnel

	31/03/2013	31/03/2012
Loans and advances outstanding at beginning of period	1,889,145	2,275,980
Net loans issued/(repaid) during the period	537,317	(386,835)
Loans and advances outstanding at end of period	<b>2,426,462</b>	<b>1,889,145</b>

No provisions have been recognised in respect of loans given to related parties. There were no debts with any of the above parties written off or forgiven during the year ended March 2013 (31 March 2012: \$Nil). The above Loans and Receivables are charged interest at current market rates.

#### (b) Deposits from Related Parties

#### Directors and Other Key Management Personnel

	31/03/2013	31/03/2012
Deposits at beginning of period	1,949,284	1,397,236
Net deposits received/(repaid) during the period	193,551	552,048
Deposits at end of period	<b>2,142,835</b>	<b>1,949,284</b>

The above deposits are unsecured and are repayable on demand. Interest rates are based on current market rates.

#### (c) Key Management Compensation

Details of remuneration paid or payable to the Directors and other key management personnel are outlined in Note 1. All loans made to key management personnel have been made in accordance with the Society's lending policies.

### 28. Sensitivity Analysis

In managing interest rate risk the Society aims to reduce the impact of short term fluctuations. Over the long term, however, permanent changes in interest rates will have an impact on profit. At 31 March 2013 it is estimated that a general increase of one percentage point in interest rates would increase the Society's profit before income tax and equity by \$255,517 (31 March 2012: \$245,926). This analysis has been applied against all call and term deposits and interest received on mortgage advances, personal loans, investments, bank deposits and consumer lending and borrowings.

A decrease in interest rates would have the opposite impact on profit than that described above.

### 29. Subsequent Events

There have been no events subsequent to balance date that would materially impact the financial statements.



Kiley Sparrow (background) and Amanda Mackenzie (foreground)

## New Ashburton Branch

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The NBS Ashburton Branch was opened on August 13th 2012.

**Branch Manager** - John Moore

**Customer Service Officers** - Amanda Mackenzie and Kiley Sparrow.

**NBS Ashburton** - 324 East Street.



John Moore (right)



