Consumer Loans – Specific Terms

AGREEMENT
We agree to make the Loan available to you on the terms set out in the Agreement (as such term is defined in the General Terms).

Borrower Name(s) (also referred to as "you" & "your")

Continuing Disclosure Statements will be posted unless an email address is supplied

Loan Account Number: ___________________________ Effective Date of this Agreement: ___________________________

- These Specific Terms, together with the General Terms and Collateral Documents, contain the terms and conditions on which you have agreed to borrow the Loan from the Lender.
- These Specific Terms describe the commercial terms of your Loan and the security to be provided in support of the Loan.
- The General Terms describe your obligations under the Loan and what the Lender can do if you do not fulfilling those obligations.
- The General Terms which apply to this Loan are the General Terms – Version 2015-1.
- These Specific Terms also constitute a Disclosure Statement for the purposes of the Credit Contracts and Consumer Finance Act 2003.
- You should read this document thoroughly. If you do not understand anything in this document, you should seek independent advice. You should keep this Disclosure Statement and a copy of the entire Agreement in a safe place.
- The law gives you a limited right to cancel the Agreement. This is described below under the heading "Statement of Right to Cancel". Note that strict time limits apply.

LENDER DETAILS
This is the organisation providing you with credit (also referred to as "we" & "us")
You may send us notices under this Agreement by:
Writing to us at our postal address or
Sending an email to the address specified

<table>
<thead>
<tr>
<th>Name on FSP Register</th>
<th>Nelson Building Society</th>
</tr>
</thead>
<tbody>
<tr>
<td>Postal Address</td>
<td>PO Box 62, Nelson, 7040</td>
</tr>
<tr>
<td>Physical Address</td>
<td>111 Trafalgar Street, Nelson</td>
</tr>
<tr>
<td>Email</td>
<td><a href="mailto:lending@nbs.co.nz">lending@nbs.co.nz</a></td>
</tr>
<tr>
<td>FSPR Registration no</td>
<td>FSP 33381</td>
</tr>
<tr>
<td>Dispute Resolution Scheme</td>
<td>Banking Ombudsman Scheme</td>
</tr>
</tbody>
</table>

LOAN PURPOSE
Vehicle Purchase

CREDIT DETAILS

Amount Financed:
This is the amount you owe us on the Effective Date, including any fees we charge you on that date

Cost of Goods
PPSR
Dealers Documentation Fee
Loan Establishment Fee
Warranty
Less Deposit
Amount Financed (Maximum Amount)
Total Interest
Total Amount Payable

PAYMENTS

Term in Months: ___________________________
Repayment Frequency: ___________________________

Number of Payments: ___________________________
Repayment Amount: ___________________________
First payment date: ___________________________
Final Payment Date: ___________________________

INTEREST

Interest Rate: ___________________________
Per annum. Rate is fixed for the term of loan. Rate may change if loan is in default. (see clause 6.4 of the General Terms).

Total Interest Charges: ___________________________
This is the total amount of the Interest charges payable under this agreement.

Method of charging interest:
Interest charges are calculated and debited monthly on the same day each month as the day the 'Amount Financed' amount was made to you (if there is no corresponding day in the relevant month, then it will be calculated and debited on the last day of that month). The interest charge will be calculated by multiplying the average unpaid daily balance for the preceding month by the monthly interest rate. The monthly interest rate is calculated by dividing the annual interest rate above by 12.

SECURITIES

Page 1 of 4
Initial
The repayment of the Loan is secured over the property described below and each Additional Security Schedule (if any). The Terms which apply to the security interest are set out in Clause 7.1 of the General Terms.

Security

ACKNOWLEDGMENT
By signing this document each Borrower(s) and each Guarantor(s) agrees that:
1. He or she agrees to be bound by the Agreement which is made up of these Specific Terms, the General Terms and each Additional Security Schedule, if any.
2. His or her obligations under the Agreement (made up of these Specific Terms, the General Terms and each Additional Security Schedule, if any) have been explained to him or her, and he or she understands those obligations.
3. A copy of the Agreement (made up of these Specific Terms, the General Terms and each Additional Security Schedule, if any) was given to him or her before he or she signed it.
4. No representation, warranty or undertaking has been made by or on behalf of the Lender in relation to the Loan that is not expressly set out in the Agreement and, they have not received or relied upon any advice given by or on behalf of the Lender, when accepting this Loan.
5. If the Loan is acquired for business purposes the provisions of the Consumer Guarantees Act 1993 do not apply and that disclosure has been made to the Lender if any Secured Property or part of the Secured Property used as Collateral for the Loan forms part of any Goods and Services Tax activity.

Executed as a Deed by the parties named below

Signed Acceptance

Signed by Customer

Signature: ____________________________

Name: ______________________________

Date: _______________________________

GENERAL INFORMATION

FEES AND CHARGES
Information on the amounts of fees and charges payable under this Agreement and how and when those fees and charges may become payable are set out in this section, the Loan Details section and in the attached Fee Schedule. The fees in the Loan Details section are added to your Loan on the date on which the Loan is advanced. The fees in the Fee Schedule may apply during the term of the Loan. We may alter the amount of these fees and charges at any time (see Clause 5.3 of the General Terms.) Administration costs and fees payable on early repayment are disclosed below under the heading "Early Repayment Charge". Fees and Charges payable that are not included in the Maximum Amount.

WHAT COULD HAPPEN IF YOU FAIL TO MEET YOUR COMMITMENTS
Security interest
We have a security interest in the property and the land described under the heading SECURITIES to secure performance of your obligations under this Agreement and the payment of money payable under this Agreement. If we hold a security interest in personal property, we will register our interest on the Personal Property Securities Register. If we hold a security interest in land, we will register a mortgage with Land Information New Zealand. The security interest secures the repayment of all money you owe us and the performance of all of your obligations to us, under this Agreement and any Collateral for the Security. The security interest gives us direct rights in the relevant property which we can exercise if you fail to meet your commitments under this Agreement, including if you grant a security interest over the same property to another person. These rights include the right to repossess and sell this property or land. If the proceeds of sale do not repay the Loan in full, you will remain liable to repay the outstanding balance. We confirm that no disabling devices will be fitted to any secured property.

Default interest and default fees
If an Event of Default occurs under Clause 12.2 (a) of the General Terms, or if at any time the Maximum Amount is exceeded, and while the relevant event continues, you must pay interest at the Default Rate and the Fees as specified below.

The Default Rate is 5.00% per annum above the annual interest rate

A Default Administration Fee of $100.00 (plus Recovery Costs) may be charged for any breach by you under this Agreement or if we enforce this Agreement.

The default fees and charges compensate us for the costs incurred by us in connection with enforcement or the remedy of a breach under this Agreement. Such costs could include debt collection and repossession fees charged by a third party (Repossession Agent, Legal Provider) which will be debited to the loan for the incurred amount. Copies of which are available upon request.

EARLY REPAYMENT CHARGE
If you pay the unpaid balance in full before the final payment is due (Early Repayment), you may be required to pay an amount to compensate us for any loss resulting from the Early Repayment. We may have suffered a loss if our current interest rate is lower than the interest rate applying to your Loan. You may have to pay our administrative costs relating to the Early Repayment.

Administrative costs $100.00

STATEMENT OF RIGHT TO CANCEL
The Credit Contracts and Consumer Finance Act 2003 gives you a right for a short time after the terms of this Agreement have been disclosed to you to cancel the Agreement.

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How to cancel
If you want to cancel this Agreement you must give written notice to us that you intend to cancel this Agreement by:

- giving notice to us or one of our employees or agents; or
- posting the notice to us or one of our agents; or
- emailing the notice to our email address.

You must also return to us any advance and any other property received by you under the Agreement.

Time limits for cancellation
If the disclosure documents are handed to you directly you must give notice that you intend to cancel within 5 working days after you receive the documents.

If the disclosure documents are sent to you by electronic means (for example, email) you must give notice that you intend to cancel within 7 working days after the electronic communication is sent.

If the documents are mailed to you, you must give the notice within 9 working days after they were posted.

Saturdays, Sundays and national public holidays are not counted as working days.

What you may have to pay if you cancel
If you cancel the Agreement we can charge you:

(a) The amount of any reasonable expenses we had to pay in connection with the Agreement and its cancellation (including legal fees and fees for credit reports, etc); and

(b) Interest for the period from the day you received the Loan until the day you repay the Loan.

This statement only contains a summary of your rights and obligations in connection with the right to cancel. If there is anything about your rights or obligations under the Credit Contracts and Consumer Finance Act 2003 that you do not understand, if there is a dispute about your rights, or if you think that we are being unreasonable in any way, you should seek legal advice immediately.

STATEMENT OF RIGHT TO MAKE HARDSHIP APPLICATION
If you are unable reasonably to keep up your payments or other obligations because of illness, injury, loss of employment, the end of a relationship, or other reasonable cause, you may be able to apply to us for a hardship variation.

To apply for a hardship variation, you need to:

(a) make an application in writing; and
(b) explain your reason(s) for the application; and
(c) request one of the following:
   - an extension to the term of the Agreement (which will reduce the amount of each payment due under the Agreement); or
   - a postponement of the dates on which payments are due under the Agreement (specify the period for which you want this to apply); or
   - both of the above; and
(d) give the application to us.

Do this as soon as possible. If you leave it for too long, we may not have to consider your application.

Application must be made before you (the Borrower) have:

- been in default for two months or more;
- been in default for two weeks or more after receiving a repossession warning notice or Property Law Act notice, or
- failed to make four or more consecutive loan repayments on their due date.

CONTINUING DISCLOSURE
We may be required to provide you with regular disclosure statements. The statements will give you information about your account. If we are required to provide you with regular statements, those statements will be provided six monthly or at least every 45 working days if your Loan is a Revolving Credit Loan (or at such other times required under the Credit Contracts and Consumer Finance Act 2003).

If you do not have Internet Banking service with Nelson Building Society we will forward your statements to your email address.

DISPUTE RESOLUTION
While Nelson Building Society hopes it will be able to solve your complaint on the spot, we may need to refer the complaint on further within Nelson Building Society.

In the event that you are not satisfied with our initial response an escalation process exists to resolve the complaint. Your complaint can be escalated to the Board Secretary at 111 Trafalgar Street, P O Box 62, Nelson.

If Nelson Building Society is unable to satisfy your concerns we are a member of the Banking Ombudsman dispute resolution scheme. It is free to make a complaint to this independent dispute resolution scheme. This scheme can help you to resolve any disagreements you have with us.

Contact details of dispute resolution scheme are as follows:

Phone: 0800 805 950 or 0064 4 915 0400 (from overseas)
Website: www.bankomb.org.nz
Email: help@bankomb.org.nz
Address: Level 5, Huddart Parker Building, 1 Post Office Square, Wellington 6011
Postal Address: Freepost 218002, PO Box 25327, Featherston Street, Wellington 6146
**FEE SCHEDULE**

Below is a Schedule of Standard Fees and Charges which may be applied to the Loan

<table>
<thead>
<tr>
<th>Fee:</th>
<th>Description:</th>
<th>Amount:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Duplicate Statement fee</td>
<td>If the Lender has to re-issue a duplicate statement that has already been forwarded to you at the given address for notification (this will be the email address unless otherwise requested), during or after the Term of the Loan.</td>
<td>$15.00</td>
</tr>
<tr>
<td>Insurance Arrears Payment fee</td>
<td>If the Lender has to make a manual payment on the Obligors behalf to pay the arrears on the Insurance Premium covering the Secured Property, to ensure the policy is not cancelled.</td>
<td>$15.00</td>
</tr>
<tr>
<td>Rates Arrears Payment fee</td>
<td>If the Lender has to make a manual payment on the Obligors behalf to pay any arrears of Local Authority Rates pertaining to the Secured Property if this payment is Demanded by the Local Authority</td>
<td>$25.00</td>
</tr>
<tr>
<td>Motor Vehicle Security Variation / Security Swap fee</td>
<td>If the Lender has to vary the Security held at the Obligors request, including new registration on the FPSR; or change the names of any Obligors to the Loan Agreement</td>
<td>$30.00</td>
</tr>
<tr>
<td>Early Repayment Administration Cost</td>
<td>If you pay the unpaid balance in full before the final payment is due (Early Repayment), you may be required to pay an amount to compensate us for any loss resulting from the Early Repayment. We may have suffered a loss if our current interest rate is lower than the Interest rate applying to your Loan. Charged at the time the Loan is repaid.</td>
<td>$100.00</td>
</tr>
<tr>
<td>Default Administration Fee (plus Recovery Costs)</td>
<td>This may be charged for any breach by you under this Agreement or if we enforce this Agreement. It compensates us for the costs incurred by us in connection with enforcement or the remedy of a breach under this Agreement. Such costs could include debt collection and repossession fees charged by a third party (Repossession Agent, Legal Provider) which will be debited to the loan for the invoiced amount. Copies of which are available upon request</td>
<td>$100.00</td>
</tr>
</tbody>
</table>

**Note:** Fees current as at [date]. We may alter the amount of these fees and charges at any time. See Clause 5.3 of the General Terms.